#### UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

# **FORM 10-K**

ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT [X] OF 1934

For the fiscal year ended December 31, 2016

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE [] ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_

Commission File Number 333-184948

# Heatwurx, Inc. (Exact name of registrant as specified in its charter)

**Delaware** (State or other jurisdiction of incorporation or organization)

45-1539785 (IRS Employer Identification No.)

530 S Lake Avenue #615, Pasadena, CA 91101 (Address of principal executive offices and Zip Code)

(626) 364-5342

(Registrant's telephone number, including area code)

Securities registered pursuant to Section 12(b) of the Act:None

Securities registered pursuant to Section 12(g) of the Act:None

Indicate by check mark whether the registrant is a well-known seasoned issuer, as defined by Rule 405 of the Securities Act. YES [] NO [X]

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act YES [] NO [X]

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. YES [ ] NO [X]

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). YES [ ] NO [X]

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of the registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K. [X]

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer," and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer [ ] Non-accelerated filer [ ] Accelerated filer [ ] Smaller reporting company [X] Emerging growth company [ ]

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. []

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). YES [] NO [X]

The aggregate market value of common units held by non-affiliates of the registrant on June 30, 2016 was approximately \$1,447,232. As of September 10, 2017, the number of the registrant's common shares outstanding was 11,017,388.

# DOCUMENTS INCORPORATED BY REFERENCE:

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None.

# Heatwurx, Inc. Form 10-K

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### CAUTIONARY NOTE REGARDING FORWARD-LOOKING STATEMENTS

This report contains forward looking statements that involve risks and uncertainties, principally in the sections entitled 'Description of Business," "Risk Factors," and "Management's Discussion and Analysis of Financial Condition and Results of Operations." All statements other than statements of historical fact contained in this report, including statements regarding future events, our future financial performance, business strategy and plans and objectives of management for future operations, are forward-looking statements. We have attempted to identify forward-looking statements by terminology including "anticipates," "believes," "can," "continue," "could," "estimates," "expects," "intends," "may," "plans," "potential," "predicts," or "should," or the negative of these terms or other comparable terminology. Although we do not make forward looking statements unless we believe we have a reasonable basis for doing so, we cannot guarantee their accuracy. These statements are only predictions and involve known and unknown risks, uncertainties and other factors, including the risks outlined under "Risk Factors" or elsewhere in this report, which may cause our or or un industry's actual results, levels of activity, performance or achievements expressed or implied by these forward-looking statements. Moreover, we operate in a very competitive and rapidly changing environment. New risks emerge from time to time and it is not possible for us to predict all risk factors, nor can we address the impact of all factors on our business or the extent to which any factor, or combination of factors, may cause our actual results to differ materially from those contained in any forward-looking statements. All forward-looking statements included in this document are based on information available to us on the date hereof, and we assume no obligation to update any such forward-looking statements.

Undue reliance should not be placed on any forward-looking statement, each of which applies only as of the date of this report. Before investing in our securities, investors should be aware that the occurrence of the events described in the section entitled "**Risk Factors**" and elsewhere in this report could negatively affect our business, operating results, financial condition and stock price. Except as required by law, we undertake no obligation to update or revise publicly any of the forward-looking statements after the date of this report to conform our statements to actual results or changed expectations.

#### PART I

### ITEM 1. Business

#### Overview

Heatwurx, Inc. was incorporated under the laws of the State of Delaware on March 29, 2011 as Heatwurxaq, Inc. and subsequently changed its name to Heatwurx, Inc. ("the Company" or "Heatwurx") on April 15, 2011.

We are an asphalt preservation and repair, equipment company. Our innovative, and eco-friendly hot-in-place recycling process corrects surface distresses within the top 3 inches of existing pavement by heating the surface material to a temperature between 325° and 375° Fahrenheit with our electrically powered infrared heating equipment, mechanically loosening the heated material with our processor/tiller attachment that is optimized for producing a seamless repair, and mixing in additional recycled asphalt pavement and a binder (asphalt-cement), and then compacting repaired area with a vibrating roller or compactor. We consider our equipment to be eco-friendly as the Heatwurx process reuses and rejuvenates distressed asphalt, uses recycled asphalt pavement for filler material, eliminates travel to and from asphalt batch plants, and extends the life of the roadway. We believe our equipment, technology and processes provide savings over other processes that can be more labor and equipment intensive.

Our hot-in-place recycling process and equipment was selected by the Technology Implementation Group of the American Association of State Highway Transportation Officials ("AASHTO TIG") as an "additionally Selected Technology" for the year 2012. We develop, manufacture and intend to sell our unique and innovative and eco-friendly equipment to federal, state and local agencies as well as contractors for the repair and rehabilitation of damaged and deteriorated asphalt surfaces.

In January 2014, we acquired Dr. Pave, LLC a service company offering asphalt repair and restoration utilizing the Heatwurx asphalt repair technology. Dr. Pave, offered asphalt restoration services to municipalities and the commercial sector in southern California.

Effective July 22, 2014, we established a new entity named Dr. Pave Worldwide LLC to house our franchise program providing franchisees with the exclusive Heatwurx equipment and processing. We formally launched our franchise sales program throughout the U.S. in the third quarter of 2014; however, to date, no franchises have been sold. The Company has decided not to renew its franchise registrations throughout the U.S. due to the extensive costs. During 2015, we began offering license agreements, which grants a license of all Heatwurx equipment and supplies and the use of the Heatwurx intellectual property within a specified territory. We have one licensee as of December 31, 2016.

During 2016, we did not receive financial support and we are unable to obtain financing from another source. We do not expect a level of revenues adequate to support our cost structure. Do to the slow growth in the service sector and the high cost of the franchise registrations, we discontinued the operations of Dr. Pave, LLC and Dr. Pave Worldwide LLC during 2015. We have significantly scaled back operations to maintain only a minimal level of operations necessary to support our licensee and look for potential merger candidates. It is our intention to move forward as a public entity and to seek a merger candidate. If the Company fails to merge or be acquired by another company, we will be required to terminate all operations.

Section 107 of the JOBS Act provides that an "emerging growth company can take advantage of the extended transition period provided in Section 7(a)(2)(B) of the Securities Act for complying with new or revised accounting standards. In other words, an "emerging growth company" can delay the adoption of certain accounting standards until those standards would otherwise apply to private companies. However, we are choosing to "opt out" of such extended transition period, and as a result, we will comply with new or revised standards on the relevant dates on which adoption of such standards is required for non-emerging growth companies. Section 107 of the JOBS Act provides that our decision to opt out of the extended transition period for complying with new or revised accounting standards is irrevocable.

#### **Heatwurx Products**

### Heatwurx NEW HWX-30S - Electrically Powered (remote) Infrared Heater

The HEATWURX<sup>®</sup> HWX-30S Electric Infrared Heater is designed to effectively heat asphalt pavement to a pliable 32<sup>5</sup> to 375° Fahrenheit without scorching, burning, or oxidizing the existing asphalt with a highly efficient Stainless-Steel reflector. The HWX-30S equipped with supporting legs, lockable swivel Colson castors (6x2) with built-in brakes to support high maneuverability and easy positioning. The HWX-30S can easily attached to a skid steer with standard quick releases that can be used to repair/rejuvenate distressed asphalt. The HEATWURX<sup>®</sup> HWX-30S Electric Infrared Heater specifications are as follows:

- · Weight 850 lbs. Lightweight for easy maneuverability
- · Heats repair area of 30 square feet
- · Generator requirement 36 kilowatts (minimum) Fuel consumption approximately 2.8 gallons of fuelper hour
- · Custom industrial heating elements
- · Highly efficient Stainless-Steel heating reflector
- · Cycle times of approximately 20 40 minutes depending on depth and weather conditions
- · Heavy duty steel constructed frame
- · Swivel legs with Castors (built in brake) and top wind 7,000 lbs. jacks superior maneuverability and positioning
- · Heavy duty steel attachment plate for skid steers
- · Electric control panel UL-listed and CSA-certified

#### Heatwurx HWX-30 - Electrically Powered Infrared Heater

The HEATWURX<sup>®</sup> HWX-30 Electric Infrared Heater is designed to effectively heat asphalt pavement to a pliable  $325^{\circ}$  to  $375^{\circ}$  Fahrenheit without scorching, burning, or oxidizing the existing asphalt. The HWX-30 is easily attached to a skid steer with standard quick releases and is a self-contained mobile infrared heater that can be used to repair/rejuvenate distressed asphalt. The HEATWURX<sup>®</sup> HWX-30 Electric Infrared Heater specifications are as follows:

- Weight 3,550 lbs. (with generator mounted)
- · Heats repair area of 30 square feet
- · Generator requirement 36 kilowatts
- · Custom industrial heating elements
- · Cycle times of approximately 20 40 minutes depending on depth and weather conditions
- · Fuel consumption approximately 2.8 gallons of fuelper hour
- · Heavy duty steel constructed frame
- Top wind 7,000 lbs. jacks
- · Six inches of heat resistance insulation
- · Heavy duty high temperature powder coated finish for maximum durability and visibility
- · Heavy duty steel attachment plate for skid steers or forklifts

#### Heatwurx AP-40 - Asphalt Processor

The HEATWURX<sup>®</sup> HWX-AP40 Asphalt Processor is powered by an orbital hydraulic motor and has a 40-inch working width. Designed to process and rejuvenate existing asphalt in place, it processes, remixes, and levels the heated, rejuvenated asphalt to the desired depth, ready for compaction. It is designed to easily attach to a skid steer and has custom beveled tines to provide a seamless bond between the repaired area and existing pavement. The HEATWURX<sup>®</sup> HWX-AP40 Asphalt Processor specifications are as follows:

- One inch wear plate with ability to adjust to desired depth
- · Orbital hydraulic motor
- 40" working width
- 5/16" processing blades
- · Custom beveled cutting blades tooling to maximize asphalt bonding
- 12 gauge wings to funnel material into desired location

#### **Company History**

Heatwurx, Inc. was incorporated under the laws of the State of Delaware on March 29, 2011 as Heatwurxaq, Inc. and subsequently changed its name to Heatwurx, Inc. on April 15, 2011. Our founders were Larry Griffin and David Eastman, the principals of Hunter Capital Group, LLC, an investment banking entity, which acquired our technology, equipment designs, trademarks, and patent applications from Richard Giles, the inventor and a founder of the Company in April 2011.

#### **Competitive Environment**

Distressed asphalt occurs when asphalt-surfaced pavements are subjected to a broad spectrum of traffic levels, from two-lane rural routes to multi-lane interstate highways. Any agency responsible for asphalt-surfaced pavements eventually performs pothole patching or repair. Pothole patching or repair is generally performed either as an emergency repair under harsh conditions, or as routine maintenance scheduled for warmer and drier periods. Pothole patching and repair can be performed during various weather conditions.

In most cases, the public likes all potholes to be patched or repaired promptly and forms a negative opinion of the agency when this fails to happen in a timely manner.

Potholes are generally caused by moisture, freeze-thaw cycle, traffic, poor underlying support, or some combination of these factors. Pothole patching or repair is necessary in those situations where potholes compromise safety and cause damage to vehicles.

In general, the competitive environment for asphalt patching and repair is fragmented. Numerous entities including contractors, municipalities and others provide services to repair roads. However, there are a number of generally accepted methods of repairing and patching asphalt that our process competes against which are listed below under, "Examples of Asphalt Repair and Patching Techniques".



#### **Examples of Asphalt Repair and Patching Techniques**

The following techniques and asphalt repair methods have been documented by the Transportation Research Board as part the Strategic Highway Research Program ("SHRP"). The Federal Highway Association Long Term Pavement Performance ("LTPP") program conducted five years of additional research on pothole repair, providing guidelines and recommendations to assist highway maintenance agencies and other related organizations in planning, constructing, and monitoring the performance of pothole repairs in asphalt-surfaced pavements.

#### Throw-and-Roll

Many maintenance agencies use the "throw-and-roll" method for patching potholes. It is the most commonly used method because of its high rate of production.

The throw-and-roll method consists of the following steps:

- 1. Shovel the hot asphalt into a pothole (which may or may not be filled with water or debris).
- 2. Drive over the asphalt using the truck tires to compact.
- 3. Move on to the next pothole.

One difference between this method and the traditional throw-and-go method is that some effort is made to compact the patches. Compaction provides a tighter patch for traffic than simply leaving loose material. The extra time to compact the patches (generally one to two additional minutes per patch) will not significantly affect productivity.

This is especially true if the areas to be patched are separated by long distances and most of the time is spent traveling between potholes.

#### Crack Sealing

Crack sealing is utilized by agencies, parking lot owners and homeowners to seal cracks in asphalt pavement to prevent water and other debris from penetrating the asphalt and causing further damage during the freeze and thaw cycles. This method is preventative and not suitable for repairing or patching potholes.

The process for sealing cracks consists of the following steps:

- 1. Clean the surface of the area to be sealed and let dry.
- 2. Heat the sealing material to  $300^{\circ}$  to  $400^{\circ}$  Fahrenheit.
- 3. Pour the heated material into the crack.
- 4. Let cool and dry.
- 5. Place a layer of sand over the sealing material to prevent tracking by vehicle tires.

#### Spray Injection Patching

The spray injection repair technique is performed by spraying heated aggregate (minerals such as sand, gravel, or crushed stone) into the area to be repaired. This repair method requires a truck to haul the replacement asphalt and specialized machinery to heat and disperse.

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The spray-injection procedure consists of the following steps:

- 1. Blow water and debris from the pothole with a high-pressure air blower.
- 2. Spray a generous layer of binder (asphalt-cement) on the sides and bottom of the pothole.
- 3. Blow heated aggregate (minerals such as sand, gravel or crushed stone) and asphalt-cement (binder) into the pothole.
- 4. Cover the patched area with a layer of dry aggregate (minerals).

This procedure process does not include compaction of the repaired area.

#### Semi-Permanent Repair (Saw cut)

Many agencies employ semi-permanent repair methods such as saw cutting. This method represents an increased level of effort for repairing potholes. This increased effort increases the performance of the repair by improving the underlying and surrounding support provided for the repair. It also raises the cost, due to the increased labor required and the amount of time the repair takes.

The semi-permanent repair method has traditionally been considered one of the best for repairing potholes, short of full-depth removal and replacement. This procedure includes the following steps:

- 1. Remove water and debris from the pothole.
- 2. Using a radial saw with a hardened blade, cut the repair area on four sides creating a square or rectangle.
- 3. Remove the material inside the section that was cut.
- 4. Shovel hot asphalt into the repair area. Spread with an asphalt rake to proper grade.
- 5. Compact with a vibrating drum roller or vibrating plate compactor.

This repair procedure results in a tightly compacted repair. However, it requires more workers and equipment and has a lower productivity rate than both the throw-and-roll and the spray-injection procedure.

#### **Intellectual Property**

We currently have six issued U.S. patents: five utility patents and one design patent. We have two pending U.S. patent applications and three foreign patent applications.

Three issued utility patents, US Patent Nos. 8,556,536; 8,562,247 and 8,714,871 were issued on Oct. 15, 2013, Oct. 24, 2013, and May 6, 2014, respectively and cover certain unique device and method of use aspects of our asphalt repair equipment. Our design patent, US Patent No. D700,633, was issued on March 4, 2014 and covers the ornamental design of our asphalt processor. U.S. Patent No. 8,801,325 issued August 12, 2014 and covers aspects of our computer-controlled asphalt heater. U.S. Patent No. 9,022,686 was issued May 5, 2015 and covers complementary features of our computer-controlled asphalt heater.

Our patent application entitled, "System and Method for Sending and Managing Pothole Location and Pothole Characteristics" was filed on January 16, 2013; the USPTO rejected the application based on prior art referenced by the examiner. We filed a response which argues that the invention as claimed is patentable over the cited prior art.

Our patent application entitled "System and Method for Roadway Pavement Restoration" was filed on April 7, 2015 in both the U.S. and Canada. The application includes a remotely-operated processor and a heater powered by a truck-mounted generator.

We intend to protect our intellectual property rights in the United States and in a limited number of countries outside of the United States. However, we do not have any assurance that our current pending patent applications will be granted or that we will be able to develop future patentable technologies. We do not believe our ability to operate our business is dependent on the patentability of our technology.

### **Governmental Regulation**

We do not manufacture our own equipment; it will be up to the manufacturer as well as the end-users to comply with any governmental regulations. To the extent that any regulations require changes to our equipment, we will have to comply or risk losing the customers. See "**Risk Factors**" for a discussion relating to compliance with government regulations.

As part of our sales and service operation, we hired drivers with Commercial Driver's Licenses (**CDL's**") to transport our asphalt repair equipment to demonstrate the effectiveness of our equipment to potential clients and utilize our equipment while performing asphalt repairs. As such, we are a motor carrier subject to regulation by the U.S. Department of Transportation ("**DOT**") and the Federal Motor Carrier Safety Administration (**'FMCSA**"), and certain business is also subject to state rules and regulations. The DOT periodically conducts reviews and audits to ensure our compliance with federal safety requirements, and we report certain accident and other information to the DOT.

We significantly reduced personnel and operations in July 2015, and no longer performed service or demonstrations. We do not anticipate hiring drivers or performing asphalt repair. We will monitor the actions of the FMCSA and other regulatory agencies and evaluate all proposed rules to determine their impact on our continuing operations.

#### Employees

As of September 10, 2017, we had one full-time and no part-time employees.

#### Competition

According to the 2011 IBIS World Report on US Road and Highway Maintenance, the total spent on road maintenance in the United States is in excess of \$30 billion per year. As an emerging company, we were at a competitive disadvantage because we did not have the financial resources of larger, more established competitors, nor did we have a sales force large enough to challenge our competitors. We intended to address this disadvantage by entering into distribution agreements, licensing and franchising opportunities, and provide on-going education and training to our sales partners, customers, and governmental agencies. We have one licensee that we will continue to support. We do not have the funds to create a competitive advantage. We do believe that our equipment and processes are better than what is offered by other companies, is more effective and has a better quality of design, and received recognition from state and federal agencies, however we do not have the financing to support our cost structure. We have significantly reduced our personnel and operations to solely support our licensee. See "**Risk Factors**" for a discussion of the risks associated with our company.

### ITEM 1A. Risk Factors

An investment in our common stock involves a high degree of risk. Investors should carefully consider the risks described below, together with all of the other information included in this report, before making an investment decision. If any of the following risks actually occurs, our business, financial condition, and/or results of operations could suffer. In that case, the trading price of our shares of common stock could decline, and investors may lose all or part of their investment. Investors should read the section entitled "**Cautionary Note Regarding Forward-Looking Statements**" above for a discussion of what types of statements are forward-looking statements, as well as the significance of such statements in the context of this report.

#### **Risks Relating to the Company's Business**

# We are currently in default under two separate secured notes and, if either of our creditors chooses, our assets will be foreclosed upon and we will have no business operations.

On September 30, 2016, we failed to make a mandatory principal and interest payments under the senior secured note dated February 16, 2015. The failure to make a mandatory payment constituted an event of default under the note. Upon the occurrence of an event of default under the note, the creditors may foreclose upon all of the assets of our company. The Company has not made any interest payments during 2016.

On June 30, 2016, the Company assumed the revolving line of credit from Dr. Pave, LLC. The revolving line of credit was secured by all the assets of Dr. Pave, LLC. Dr. Pave, LLC was discontinued and there are no assets to secure the liability. There have been no payments under the revolving line of credit.

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If any of our creditors who have been issued secured notes elects to foreclose upon our assets, we will no longer have any business operations.

# We have substantial indebtedness, which could have adverse consequences to us, and we may not be able to generate sufficient cash flow to fund our liquidity needs, including servicing our indebtedness.

We currently have substantial indebtedness. Our level of indebtedness has important consequences to us and to existing shareholders and potential investors. For example, our level of indebtedness may:

- require us to dedicate a substantial portion of our cash flow from operations to pay interest and principal on our debt, which would reduce the funds available to use for operations, future business opportunities and other general corporate purposes;
- make it more difficult for us to satisfy our debt obligations, and any failure to comply with such obligations, including financial and other restrictive covenants, could
  result in an event of default or an inability to borrow under the agreements governing such indebtedness;
- in the case of a default or an event of default, as applicable, lead to, among other things, an acceleration of our indebtedness or foreclosure on the assets securing our indebtedness, which could have a material adverse effect on our business or financial condition;
- limit our ability to obtain additional financing, or to sell assets to raise funds, if needed, for working capital, capital expenditures, expansion plans and other investments, which may limit our ability to implement our business strategy;
- place us at a competitive disadvantage relative to others in the industry as it is not common for companies involved in the asphalt repair business to operate with such high leverage;
- heighten our vulnerability to downturns in our business, the industry or in the general economy and limit our flexibility in planning for or reacting to changes in our business and the retail industry; or
- reduce our ability to carry out our plans to expand our product offerings and sales channels.

Our ability to service our indebtedness is dependent on our ability to generate cash from internal operations or from additional debt or equity offerings sufficient to make required payments on such indebtedness, which is, to a significant extent, subject to general economic, financial, competitive, legislative, regulatory and other factors that are beyond our control, some of which factors are further described in this "Risk Factors" section. We are permitted by the terms of our indebtedness to incur additional indebtedness; however, we have recently only received funds from a limited number of related parties and those related parties have ceased funding our operations. We have experienced negative cash flows from operating activities since inception, and our business may not generate sufficient cash flow from operations or from debt or equity offerings to enable us to service our indebtedness, used to require the event would have a material adverse effect on us and we may need to take various actions, including seeking to refinance all or a portion of our indebtedness, seeking additional debt or equity financing or a strategic acquisition, and we may not be able to do so on commercially reasonable terms or at all and be forced to cease all operations.

# We have a single member of management holding the positions of Interim Chief Executive Officer and Interim Chief Financial Officer. We may have a conflict of interest between the best interests of our company and the best interests of our director's other business interests.

Mr. John McGrain remains our sole officer. Mr. McGrain is also a member of JMW Fund, LLC, San Gabriel Fund, LLC, and Richland Fund, all of which are significant equity and debt holders of the Company. A conflict of interest may arise between the best interests of our company and the best interests of Mr. McGrain's other business interests. In such a situation where a conflict of interest exists any decision by Mr. McGrain which furthers the best interests of his other business interest may be harmful to our business. Additionally, we have no established parameters or understandings regarding the allocation of present or future business opportunities between us and Mr. McGrain's other business interests.

### We rely on consultants and if we are unable to retain these or other similarly qualified individuals, we may not be able to carry out our business operations.

We are dependent upon service providers for accounting and legal matters. Loss of their services would adversely affect our business and our ability to maintain our operations. If we lose the services of these consultants and are unable to find replacement consultants or similarly qualified individuals, our business may fail.



#### Our sole officer does not have experience in public company matters, which could impair our ability to comply with legal and regulatory requirements.

Our sole officer has no public company management experience or responsibilities. This could impair our ability to comply with legal and regulatory requirements such as the Sarbanes-Oxley Act of 2002 and applicable federal securities laws including filing required reports and other information required on a timely basis. There can be no assurance that our management will be able to implement and affect programs and policies in an effective and timely manner that adequately respond to increased legal, regulatory compliance and reporting requirements imposed by such laws and regulations. Our failure to comply with such laws and regulations could lead to the imposition of fines and penalties and further result in the deterioration of our business.

#### Because our sole officer has no experience with the asphalt restoration industry, we may not generate material sales and we face a high risk of failure.

Our sole officer has no experience operating an asphalt restoration business. As such, there can be no assurance that we will be able to implement planned principal operations or generate any sales, and face a high risk of business failure.

# We may be sued by claimants that allege that they were injured due to our equipment. Our business will be negatively impacted if we do not have sufficient insurance to protect us against these claims.

Any business today is at risk of becoming involved in lawsuits. It is extremely difficult to identify all possibly claims that could be made against us based on our business, but to name a few, we may be sued by drivers that claim that roads repaired by our equipment caused them to get into an automobile accident or a worker using our equipment to repair a road may claim that he or she was injured by our equipment. These claims may or may not be meritorious. In any event, we will attempt to protect ourselves against these claims by purchasing general liability insurance. There can be no assurance that we will be able to obtain the insurance or that it will be sufficient to protect us against future claims. Further, even if we obtain insurance, some of the litigation claims may not be covered under our insurance policies, or our insurance carriers may seek to deny coverage. As a result, we might also be required to incur significant legal fees with no assurance of outcome, and we may be subject to adverse judgments or settlements that could significantly impair our ability to operate.

#### We are a voluntary filer and are not required to file Exchange Act reports going forward and may cease to file reports at any time and for any reason without notice.

On June 5, 2013, our S-1 registration statement became effective which meant we became subject to certain reporting obligations of the Exchange Act. Under Section 15(d) of the Exchange Act such an issuer is subject to the periodic and current reporting requirements of Section 13(a) of that Act. These reports would include Forms 10-K, 10-Q, and 8-K, but would not include items such as beneficial ownership reports and proxy statements. The reporting obligation for such an issuer is automatically suspended if the class of securities is held by fewer than 300 record holders at the beginning of any fiscal year (other than a year in which the registration statement became effective). Such an issuer then becomes a voluntary filer. A voluntary filer may continue to file periodic reports on a voluntary basis; however, it is not required to do so.

On January 1, 2015, we had fewer than 300 record holders and, thus, our reporting obligations were automatically suspended. As such, we became a voluntary filer. Although we are delinquent at this time in filing our Exchange Act reports for 2016, we have no plans to cease filing Exchange Act reports. We may, however, cease to file our Exchange Act reports at any time and for any reason without notice. As a result, less information may be publicly available than would be otherwise contained in our reports.

# We may not maintain sufficient insurance coverage for the risks associated with our business operations. Accordingly, we may incur significant expenses for uninsured events and our business, financial condition and results of operations could be materially and adversely affected.

Risks associated with our business and operations include, but are not limited to, claims for wrongful acts committed by our officers, directors, employees and other representatives, the loss of intellectual property rights, the loss of key personnel and risks posed by natural disasters. Any of these risks may result in significant losses. We do not carry business interruption insurance. In addition, we cannot provide any assurance that our insurance coverage is sufficient to cover any losses that we may sustain, or that we will be able to successfully claim our losses under our insurance policies on a timely basis or at all. If we incur any loss not covered by our insurance policies, or the compensated amount is significantly less than our actual loss or is not timely paid, our business, financial condition and results of operations could be materially and adversely affected.

# We have raised substantial amounts of capital in private placements and if it is determined that we failed to comply with applicable securities laws, we could be subject to rescission claims or lawsuits that could severely damage our financial position.

We have offered and sold securities in private placements to investors pursuant to certain exemptions from the registration requirements of the Securities Act of 1933, as well as those of various state securities laws. Such exemptions are highly technical in nature and the basis for relying on such exemptions is factual; that is, the applicability of such exemptions depends upon our conduct and that of those persons contacting prospective investors and making the offering. We have not received a legal opinion to the effect that any of our prior offerings were exempt from registration under any federal or state law. Instead, we have relied upon the operative facts as the basis for such exemptions, including information provided by investors themselves. If any prior offerings did not qualify for such exemption, an investor would have the right to rescind its purchase of the securities if it so desired. If investors were successful in seeking rescission, we would face severe financial demands that could adversely affect our business and operations. Additionally, if we did not in fact qualify for the exemptions upon which it has relied, we may become subject to significant fines and penalties imposed by the Securities and Exchange Commission and state securities agencies.

#### **Risks Related to our Common Stock:**

# The exercise of our warrants and options may result in a dilution of our current stockholders' voting power and an increase in the number of shares eligible for future resale in the public market which may negatively impact the trading price of our shares of common stock.

The exercise of some or all of our outstanding warrants and options could significantly dilute the ownership interests of our existing stockholders. As of December 31, 2016 we had outstanding warrants to purchase an aggregate of 2,000,304 shares of common stock, the issuance of up to 269,500 shares of common stock upon exercise of stock options and 40,000 performance stock options. To the extent warrants and/or options are exercised, additional shares of common stock will be issued, and such issuance will dilute existing stockholders.

In addition to the dilutive effects described above, the exercise of those securities would lead to an increase in the number of shares eligible for resale in the public market. Substantial dilution and/or a substantial increase in the number of common shares available for future resale may negatively impact the trading price of our shares of common stock.



# An active, liquid and orderly trading market for our common stock may not develop and the trading price of our common stock may be volatile. If an orderly trading market for our common stock does not develop and/or if the trading price for our common stock is volatile, the trading price of our shares of common stock will likely result in higher spreads.

Our common stock is trading in the over-the-counter market and is quoted on the OTC Pink. The over-the-counter market for securities has historically experienced extreme price and volume fluctuations during certain periods. These broad market fluctuations and other factors, such as our ability to implement our business, as well as economic conditions and quarterly variations in our results of operations, may adversely affect the market price of our common stock. In addition, the spreads on stock traded through the over-the-counter market are generally unregulated and higher than on stock exchanges, which means that the difference between the price at which shares could be purchased by investors on the over-the-counter market compared to the price at which they could be subsequently sold would be greater than on these exchanges. Significant spreads between the bid and asked prices of the stock could continue during any period in which a sufficient volume of trading is unavailable or if the stock is quoted by an insignificant number of market makers. We cannot insure that our trading volume will be sufficient to significantly reduce this spread, or that we will have sufficient market makers to affect this spread. These higher spreads could adversely affect investors who purchase the shares at the higher price at which the shares are sold, but subsequently sell the shares at the lower bid prices quoted by the brokers. Unless the bid price for the stock increases and exceeds the price paid for the shares by the investor, plus brokerage commissions or charges, the investor could lose money on the sale. For higher spreads such as those on over-the-counter stocks, this is likely a much greater percentage of the price of the stock than for exchange listed stocks. There is no assurance that at the time the investor wishes to sell the shares, the bid price will have sufficiently increased to create a profit on the sale. We do not anticipate that there will be any public trading market for the warrants.

# We are an "emerging growth company" and we cannot be certain if the reduced disclosure requirements applicable to emerging growth companies will make our common stock less attractive to investors.

We are an "emerging growth company," as defined in the JOBS Act, and we may take advantage of certain exemptions from various reporting requirements that are applicable to other public companies that are not "emerging growth companies" including, but not limited to, not being required to comply with the auditor attestation requirements of Section 404 and reduced disclosure obligations regarding executive compensation in our periodic reports and proxy statements. We cannot predict if investors will find our common stock less attractive if we rely on these exemptions. If some investors find our common stock less attractive as a result, there may be a less active trading market for our common stock, their respective prices may be more volatile.

#### Ownership of our common shares is concentrated and investors will have minimal influence on stockholder decisions.

As of December 31, 2016, our executive officer, director, and a small number of investors, beneficially owned an aggregate of 8,240,797 shares of common stock, shares underlying warrants, shares underlying exercisable options and/or preferred stock convertible into common stock, representing approximately 75% of the voting power of our then-outstanding capital stock. As a result, our existing officer, director, and such investors could significantly influence stockholder actions of which other investors disapprove or that are contrary to their interests. This ability to exercise significant influence could prevent or significantly delay another company from acquiring or merging with us and the trading price of our shares of common stock could decline, and, accordingly, investors may lose all or part of their investment.

#### Securities analysts may not cover our common stock and this may have a negative impact on the market price of our common stock.

The trading market for our common stock may depend on the research and reports that securities analysts publish about us or our business. We do not have any control over these analysts. There is no guarantee that securities analysts will cover our common stock. If securities analysts do not cover our common stock, the lack of research coverage may adversely affect the market price of our common stock. If we are covered by securities analysts, and our stock is downgraded, the price of our stock would likely decline. If one or more of these analysts ceases to cover us or fails to publish regularly reports on us, we could lose or fail to gain visibility in the financial markets, which could cause a decline in our stock price and/or trading volume, and, accordingly, investors may lose all or part of their investment.

# The application of the Securities and Exchange Commission's "penny stock" rules to our common stock could limit trading activity in the market, and our stockholders may find it more difficult to sell their stock.

If our common stock trades at less than \$5.00 per share, then it will be subject to the Securities and Exchange Commission's (SEC") penny stock rules. Penny stocks generally are equity securities with a price of less than \$5.00. Penny stock rules require a broker-dealer, prior to a transaction in a penny stock not otherwise exempt from the rules, to deliver a standardized risk disclosure document that provides information about penny stocks and the risks in the penny stock market. The broker-dealer also must provide the customer with current bid and offer quotations for the penny stock, the compensation of the broker-dealer and its salesperson in the transaction, and monthly account statements showing the market value of each penny stock held in the customer's account. The broker-dealer must also make a special written determination that the penny stock is a suitable investment for the purchaser and receive the purchaser's written agreement to the transaction. These requirements may have the effect of reducing the level of trading activity, if any, in the secondary market for a security that becomes subject to the penny stock rules. The additional burdens imposed upon broker-dealers by such requirements may discourage broker-dealers from effecting transactions in our securities, which could severely limit their market price and liquidity of our securities. These requirements may restrict the ability of broker-dealers to sell our common stock and may affect investors' ability to resell our common stock which may depress the market price of our common stock and, accordingly, investors may lose all or part of their investment.

#### We do not intend to pay dividends on common stock for the foreseeable future, and investors must rely on increases in the market prices of our common stock for returns on their investment.

For the foreseeable future, we intend to retain any earnings to finance the development and expansion of our business, and we do not anticipate paying any cash dividends on our common stock. Accordingly, investors must be prepared to rely on sales of their common stock after price appreciation to earn an investment return, which may never occur. Investors seeking cash dividends should not purchase our common stock. Any determination to pay dividends in the future will be made at the discretion of our Board of Directors and will depend on our results of operations, financial condition, contractual restrictions, restrictions imposed by applicable law and other factors our Board of Directors deems relevant.

#### ITEM 1B. Unresolved Staff Comments

None.

#### **ITEM 2. Properties**

The Company terminated its office and warehouse lease in January 2016. There are currently no properties held by the Company.

#### **ITEM 3. Legal Proceedings**

The Company faces exposure to various legal claims in the ordinary course of business. We maintain insurance policies in the amounts and with coverage and deductibles as we believe reasonable and prudent. However, we cannot be assured that the insurance companies will promptly honor their policy obligations or that the coverage or levels of insurance will be adequate to protect us from all material expenses related to future claims. We are not currently involved in any material legal proceedings, directly or indirectly, and we are not aware of any claims pending or threatened against us or any of the directors that could result in the commencement of material legal proceedings.

#### ITEM 4. Mine Safety Disclosure

Not applicable.



#### PART II

#### ITEM 5. Market for Registrant's Common Stock and Related Stockholder Matters

Our common stock, \$0.0001 par value, has been traded on the Over-the-Counter marketplace (OTCQB) during 2016 under the symbol "HUWX" since October 7, 2013. Prior to October 7, 2013, there was no public market for our common stock.

	CLOSIN	IG BID	CLOSIN	IG ASK
<u>2016</u>	HIGH	LOW	HIGH	LOW
First Quarter	0.23	0.16	0.40	0.30
Second Quarter	0.18	0.16	0.33	0.30
Third Quarter	0.16	0.16	0.38	0.30
Fourth Quarter	0.16	0.14	0.43	0.25
	CLOSIN	G BID	CLOSIN	IG ASK
2015	HIGH	LOW	HIGH	LOW
First Quarter	2.10	1.10	2.20	0.90
Second Quarter	1.50	0.52	1.70	0.26
Third Quarter	1.01	0.51	1.01	0.55
Fourth Quarter	0.51	0.15	0.70	0.15

The above quotations, as provided by OTC Markets Group, Inc., reflect inter-dealer prices and do not include retail markup, markdown or commissions. In addition, these quotations may not necessarily represent actual transactions.

As of September 10, 2017 we had 107 stockholders of record.

#### Dividends

We have never declared or paid any cash dividends on our common stock. We do not anticipate paying any cash dividends to stockholders in the foreseeable future. In addition, any future determination to pay cash dividends will be at the discretion of the Board of Directors and will be dependent upon our financial condition, results of operations, capital requirements, and such other factors as the Board of Directors deem relevant.

#### Securities Authorized for Issuance under Equity Compensation Plans

Our Board of Directors and stockholders approved the Amended and Restated Heatwurx, Inc. 2011 Equity Incentive Plan (the 'Plan') in October 2012.

Eligibility. Employees, non-employee directors, advisors, and consultants of the Company and its affiliates are eligible to receive grants under the Plan.

Shares Available. In October 2012, the Board of Directors and stockholders increased the number of shares of common stock reserved for issuance under the Plan to a total of 1,800,000 shares. There are currently 269,500 outstanding option grants to officers, directors, employees and consultants under the Plan. If unexercised options expire or are terminated, the underlying shares will again become available for grants under the Plan.

Grants under the Plan. The Plan provides for the grant of options to purchase shares of common stock of the Company. Options may be incentive stock options, designed to satisfy the requirements of Section 422 of the U.S. Internal Revenue Code, or non-statutory stock options, which do not meet those requirements. Incentive stock options may only be granted to employees of the Company and its affiliates. Non-statutory stock options may be granted to employees, non-employee directors, advisors, and consultants of Company and its affiliates.

*Outstanding Options.* As of December 31, 2016, there were 39,500 outstanding options exercisable at a price per share of \$3.00; \$5.000 outstanding options exercisable at a price per share of \$2.00 and 145,000 outstanding options exercisable at a price per share of \$1.50. These options expire five years from the date of issuance. Options issued to directors are fully vested upon grant. Options vest over a period of 2 - 4 years as specified at the time of grant.

Administration of the Plan. The Plan provides that it will be administered by the Board or a Committee designated by the Board. Our Board of Directors appointed a Compensation Committee, which administers the Plan. The Compensation Committee has complete discretion to:

- determine who should receive an option;
- · determine the type, the number shares, vesting requirements and other terms and conditions of options;
- · interpret the Plan and options granted under the Plan; and
- make all other decisions relating to the operation and administration of the Plan and the options granted under the Plan.

*Terms of Options.* The exercise price for non-statutory and incentive stock options granted under the equity compensation plan may not be less than 100% of the fair market value of the common stock on the option grant date or 110% in the case of incentive stock options granted to employees who own stock representing more than 10% of the voting power of all classes of common stock of the Company and its parent and subsidiaries ("**10%-Stockholders**"). The Compensation Committee has the authority to establishing the vesting, including the terms under which vesting may be accelerated, and other terms and conditions of the options granted. Options can have a term of no more than ten years from the grant date except for incentive stock options granted to 10%-Stockholders which can have a term of no more than five years from the grant date.

The Plan authorizes the Compensation Committee to provide for accelerated vesting of options upon a "Change in Control," as defined in the Plan. All of the options currently outstanding provide that if there is a Change in Control, (i) immediately prior to the effective date of the Change in Control, an unvested award will become fully exercisable as to all shares subject to the award and (ii) unless the option is assumed by a successor corporation or parent thereof, immediately following the Change in Control any unexercised options will terminate and cease to be outstanding. A Change in Control includes:

- any Person (as such term is used in Sections 13(b) and 14(b) of the 1934 Act) is or becomes the beneficial owner (**Beneficial Owner**") (as defined in Rule 13d-3 promulgated under the 1934 Act), directly or indirectly, of securities representing fifty percent (50%) or more of the combined voting power of the Company's securities that are then outstanding; provided, <u>however</u>, that an initial public offering shall not constitute a Change in Control for purposes of the Plan;
- a merger or consolidation after which the Company's then current stockholders own less than 50% of the surviving corporation; or
- a sale of all or substantially all of the Company's assets.

Amendment and Termination. The Board of Directors may amend or terminate the Plan and outstanding options at any time without the consent of option holders provided that such action does not adversely affect outstanding options. Amendments are subject to stockholder approval to the extent required by applicable laws and regulations. Unless terminated sooner, the Plan will automatically terminate on April 15, 2021, the tenth anniversary of April 15, 2011, the date the Plan was adopted by our Board of Directors and approved by our Stockholders.

The table below provides information as to the number of options outstanding and their weighted average exercise price at December 31, 2016.

#### EQUITY COMPENSATION PLAN INFORMATION

	Equity compensation plan approved by security holders:	Number of securities to be issued upon exercise of outstanding options	Weighted average exercise price of outstanding options	Number of securities remaining available for future issuance under equity compensation plan
Ī	2011 Equity Incentive Plan	269.500 <sup>(1)</sup>	\$ 1.88	1.530,500

<sup>(1)</sup> Excludes 40,000 performance options that were not issued under the equity compensation plan.

#### **Unregistered Sales of Equity Securities**

During 2015, the Company raised \$88,000 and issued 50,284 shares of common stock and warrants to purchase 25,141 shares of common stock under the October 1, 2014 nonpublic equity offering. Each Unit consists of one common share and one-half warrant, with each whole warrant exercisable at \$2.00 per share. The purchase price for the Units is payable in either cash, conversion of outstanding Series D preferred shares or certain outstanding promissory notes.

On March 13, 2015, we issued a total of 15,000 shares of common stock to a total of three individuals for services performed. These issuances were made pursuant to Regulation S promulgated by the Securities and Exchange Commission (the "Commission") under the Securities Act of 1933, as amended (the "Securities Act"). The issuances were made in off-shore transactions as defined in Regulation S and there were no directed selling efforts made in the U.S. by us or any of our respective affiliates, or any person acting on behalf of any of the foregoing. Applicable offering restrictions were also implemented by us in compliance with Rule 903(b)(3) of Regulation S. Those who received the shares also agreed to conform to the restrictions on resale of the securities contained in Regulation S. No selling commissions were paid in connection with the share issuances.

There were no equity securities issued during 2016.

These Units in the above offerings were issued without registration under the Securities Act by reason of the exemption from registration afforded by the provisions of Section 4(a)(2) thereof, and Rule 506(b) promulgated thereunder, as transactions by an issuer not involving any public offering. Each of the investors was an accredited investor as defined in Regulation D. Each investor delivered appropriate investment representations with respect to these issuances and consented to the imposition of restrictive legends upon the stock certificates representing the shares and the warrant certificates. Each investor was afforded the opportunity to ask questions of our management and to receive answers concerning the terms and conditions of the transaction. No underwriting discounts or commissions were paid in connection with the issuances.

#### **ITEM 6. Selected Financial Data**

As a smaller reporting company, we have elected not to provide the disclosure required by this item.

#### ITEM 7. Management's Discussion and Analysis of Financial Condition and Results of Operations

The following discussion should be read in conjunction with our consolidated financial statements and related notes thereto as filed with this report.

This Item 7 may contain forward-looking statements that involve substantial risks and uncertainties. When considering these forward-looking statements investors should keep in mind the cautionary statements in this report. Please see the sections entitled "Cautionary Notice Regarding Forward-Looking Statements" and Item 1A. "Risk Factors" elsewhere in the report.

Heatwurx, Inc. was incorporated under the laws of the State of Delaware on March 29, 2011 as Heatwurxaq, Inc. and subsequently changed its name to Heatwurx, Inc. ("the Company" or "Heatwurx") on April 15, 2011.

We are an asphalt preservation and repair, equipment company. Our innovative, and eco-friendly hot-in-place recycling process corrects surface distresses within the top 3 inches of existing pavement by heating the surface material to a temperature between 325° and 375° Fahrenheit with our electrically powered infrared heating equipment, mechanically loosening the heated material with our processor/tiller attachment that is optimized for producing a seamless repair, and mixing in additional recycled asphalt pavement and a binder (asphalt-cement), and then compacting repaired area with a vibrating roller or compactor. We consider our equipment to be eco-friendly as the Heatwurx process reuses and rejuvenates distressed asphalt, uses recycled asphalt pavement for filler material, eliminates travel to and from asphalt batch plants, and extends the life of the roadway. We believe our equipment, technology and processes provide savings over other processes that can be more labor and equipment intensive.



Our hot-in-place recycling process and equipment was selected by the Technology Implementation Group of the American Association of State Highway Transportation Officials ("AASHTO TIG") as an "additionally Selected Technology" for the year 2012. We develop, manufacture and intend to sell our unique and innovative and eco-friendly equipment to federal, state and local agencies as well as contractors for the repair and rehabilitation of damaged and deteriorated asphalt surfaces.

During 2014, we acquired Dr. Pave, LLC a service company offering asphalt repair and restoration utilizing the Heatwurx asphalt repair technology and established a new entity Dr. Pave Worldwide LLC to house our franchise program providing franchisees with the exclusive Heatwurx equipment and processing. We launched our franchise sales program throughout the U.S. in the third quarter of 2014; however, to date, no franchises have been sold. The Company decided not to renew its franchise registrations throughout the U.S. do to the extensive costs. In 2015, we offered license agreements, which grants a license of all Heatwurx equipment and supplies and the use of the Heatwurx intellectual property within a specified territory. We have one licensee as of December 31, 2016.

We are no longer receiving financial support and we do not believe we will be able to obtain financing from another source. We do not believe we are able to achieve a level of revenues adequate to support our cost structure. Do to the slow growth in the service sector and the high cost of the franchise registrations, we discontinued the operations of Dr. Pave, LLC and Dr. Pave Worldwide LLC. In addition, we significantly scaled back operations to maintain only a minimal level of operations necessary to support our licensee and look for potential merger candidates. The Company sold the remaining equipment and inventory to the licensee during 2016. Based upon the Company's current financial position, the Company does not believe it will be able to satisfy the mandatory principal payments. The Company will work with the lenders to explore extension or conversion options. There is no guarantee the lenders will accommodate our requests. As of December 31, 2016; principal in the amount of \$962,361 is outstanding and payable under the secured notes. These notes are secured by all the assets of the Company, including intellectual property rights. We are in default on the notes, and as a result the Company's assets may be foreclosed upon.

The issues described above raise substantial doubt about the Company's ability to continue as a going concern. It is our intention to move forward as a public entity and to seek potential merger candidates. If the Company fails to merge or be acquired by another company, we will be required to terminate all operations.

Section 107 of the JOBS Act provides that an "emerging growth company can take advantage of the extended transition period provided in Section 7(a)(2)(B) of the Securities Act for complying with new or revised accounting standards. In other words, an "emerging growth company" can delay the adoption of certain accounting standards until those standards would otherwise apply to private companies. However, we are choosing to "opt out" of such extended transition period, and as a result, we will comply with new or revised standards on the relevant dates on which adoption of such standards is required for non-emerging growth companies. Section 107 of the JOBS Act provides that our decision to opt out of the extended transition period for complying with new or revised accounting standards is irrevocable.

# Results of operations for the year ended December 31, 2016 compared to year ended December 31, 2015

For the year ended December 31, 2016, our net loss was approximately \$336,000 including income from discontinued operations of approximately \$1,000, compared to a net loss of approximately \$3,354,000 including loss from discontinued operations of approximately \$371,000 for the year ended December 31, 2015. Further description of these losses is provided below.

#### Revenue

Revenue decreased to \$5,000 for the year ended December 31, 2016 from approximately \$113,000 for the year ended December 31, 2015 as a result of decreased equipment and consumables sales. The prior year sales of consumables consisted of our proprietary blend of polymer pellets used to strengthen the repair when mixed in to the recycled asphalt product; and RxEHAB rejuvenation strips which is an oil-based product which creates the binding agent for the asphalt repair. The sales in 2015 were offset by significant sales discounts. The Company does not anticipate any future revenue from equipment sales in 2017.



#### Cost of Goods Sold

There was no cost of goods sold during 2016 compared to approximately \$126,000 for the year ended December 31, 2015. In 2015 the Company recognized cost of goods sold from consumable sales, and had a negative gross profit as a result of significant discounts.

#### Selling, General and Administrative

Selling, general and administrative expenses decreased to approximately \$70,000 for the year ended December 31, 2016 from approximately \$945,000 for the year ended December 31, 2015. The decrease in selling, general and administrative expenses is principally due to the significant reduction in operating activities which include a decrease in employee expenses of approximately \$406,000; a decrease in travel and office expenses of approximately \$376,000 which includes commercial insurance, rent and other expenses; a decrease in legal and investor relations expenses of \$53,000; a decrease in advertising and promotion of approximately \$35,000; and a decrease in bad debt expense of \$5,000.

#### Impairment of assets held for sale

As part of the strategy to keep operations running at minimum capacity, in 2015 we chose to sell assets or return collateralized assets to relieve the debt, which were not critical to the continued. We reclassified these non-critical assets for sale from equipment or inventory and recognized an impairment loss when the carrying amount of the assets exceeds its fair value. During the year ended December 31, 2015 we recognized an impairment on assets held for sale in the amount of \$186,068.

#### Impairment of intangible asset

Based on our current financial condition and the inability to obtain financing; we are unable to pursue the necessary commercialization activities to drive us to profitability. We have therefore estimated no future cash flows related to the intangible assets and recognized an impairment of intangible assets in the amount of \$1,517,859 for the year ended December 31, 2015.

#### **Research and Development**

Research and development decreased to approximately \$6,000 for the year ended December 31, 2016 from approximately \$29,000 for the year ended December 31, 2015, as a result of fewer patent applications being filed thereby reducing the legal fees associated therewith, a decrease in manufacturing research and development costs, and a decrease in consulting fees.

We currently have six issued U.S. patents: five utility patents and one design patent. We have two pending U.S. patent applications and three foreign patent applications. Three issued utility patents, US Patent Nos. 8,556,536; 8,562,247 and 8,714,871 were issued on Oct. 15, 2013, Oct. 24, 2013, and May 6, 2014, respectively and cover certain unique device and method of use aspects of our asphalt repair equipment. Our design patent, US Patent No. D700,633, was issued on March 4, 2014 and covers the ornamental design of our asphalt processor. U.S. Patent No. 8,801,325 issued August 12, 2014 and covers aspects of our computer-controlled asphalt heater. U.S. Patent No. 9,022,686 was issued May 5, 2015 and covers complementary features of our computer-controlled asphalt heater.

We intend to protect our intellectual property rights in the United States and in a limited number of countries outside of the United States. However, we do not have any assurance that our current pending patent applications will be granted or that we will be able to develop future patentable technologies. We do not believe our ability to operate our business is dependent on the patentability of our technology.

#### Income Taxes

We have incurred tax losses since we began operations. A tax benefit would have been recorded for losses incurred since March 29, 2011; however, due to the uncertainty of realizing these assets, a valuation allowance was recognized which fully offset the deferred tax assets.

#### Liquidity and capital resources

#### Overview

We have incurred operating losses, accumulated deficit and negative cash flows from operations since inception. As of December 31, 2016, we had an accumulated deficit of approximately \$15,255,000 from operating activities. The Company had total cash on hand of approximately \$3,000 as of December 31, 2016. The Company is not able to obtain additional financing adequate to fulfill its commercialization activities, nor achieve a level of revenues adequate to support the Company's cost structure.

#### **Operating** Activities

During 2016, the Company used \$30,853 in cash for continuing operations and \$12,350 for discontinued operations compared to cash used of \$639,550 for continuing operations and \$232,356 for discontinued operations during 2015. This decrease in cash used for operating activities was due to the significant reduction in employees and overhead expenses. The Company has had little revenue since inception. The Company does not currently have any revenue under contract nor does it have any immediate sales prospects. The Company has significantly scaled back operations to maintain only a minimal level of operations necessary to support our licensee and look for potential merger candidates. For the year ended December 31, 2016, the Company incurred a net loss from continuing operations of approximately \$337,000. The operations of Dr. Pave, LLC and Dr. Pave Worldwide, LLC have been discontinued. These business components are included in discontinued operations as of December 31, 2016. It is the Company's intention to move forward as a public entity and to seek potential merger candidates. If the Company fails to merge or be acquired by another company, we will be required to terminate all operations.

#### Investing Activities

During 2016 the Company received \$17,000 in cash for continuing operations from the sale of assets held for sale. Compared to net cash received of \$29,701 from continuing operations and \$10,503 from discontinued operations; primarily from the sale of property and equipment in 2015.

#### **Financing** Activities

During 2016, the Company generated \$15,000 in cash from financing activities compared to \$821,098 in 2015. This decrease in cash provided by financing activities was due to the Company no longer receiving financial support for the business and operations from their small group of investors. The Company entered into a Senior secured loan agreement on February 16, 2015, extended on March 23, 2016, with JMW Fund, Richland Fund, and San Gabriel Fund (collectively, the "lenders") whereby the lenders agreed to loan to the Company up to an aggregate of \$2,000,000. The interest rate on the notes is 12% per annum and monthly interest payments are due the first day each month beginning March 1, 2015. The notes mature six months from the date of issuance. If any interest payment remains unpaid in excess of 90 days, and the lender has not declared the entire principal and unpaid accrued interest due and payable, the interest rate on that amount only will be increased to 18% per annum, until the past due interest amount is paid in full. The notes and ay future notes under the loan agreement are secured by all of the assets of the Company, including intellectual property rights. Upon the occurrence of an event of default the lenders have the right to foreclose on the assets of the Company received \$15,000 under the Senior secured loan agreement during the year ended December 31, 2016.

During 2015, we closed our non-public equity offering at \$1.75 per unit (the "Units"). Each Unit consisted of one common share and one-half warrant, with each whole warrant exercisable at \$2.00 per share. The purchase price for the Units was payable in either cash, conversion of outstanding Series D preferred shares or certain outstanding promissory notes. For the year ended December 31, 2015, we raised cash proceeds of \$88,000 and issued 50,285 shares of common stock and warrants to purchase 25,141 shares of common stock as part of the private equity offering.

During the year ended December 31, 2015, we issued notes with an aggregate principal amount of \$753,000 under the senior secured notes payable under the \$2 million loan agreement as described above.



We received \$80,000 in short-term unsecured notes in January 2015; which were converted on February 23, 2015 into senior secured notes payable under the \$2 million loan agreement as described above, and included above in the aggregate principal amount. In addition, on February 23, 2015 we converted the outstanding \$20,000 short-term unsecured note, entered into during December 2014, into a senior secured note payable under the \$2 million loan agreement, included above in the aggregate principal amount.

In June 2015 we converted \$160,000 in secured notes plus accrued interest of \$14,361 into senior secured notes payable under the \$2 million loan agreement, and is included above in the aggregate principal amount.

Based upon the Company's current financial position and inability to obtain additional financing, we do not believe it will be able to satisfy the mandatory principal payments under the \$2,000,000 senior secured debt. We will continue to work with the lenders to explore additional extension or conversion options as needed. These notes are secured by all the assets of the Company, including intellectual property rights. We are in default on the notes, our assets may be foreclosed upon.

#### Cash Requirements

The issues described above raise substantial doubt about our ability to continue as a going concern. We have been solely reliant on raising capital or borrowing funds in order to maintain our operations. We were able to raise debt and equity financing through the assistance of a small number of our investors who have been substantial participants in its debt and equity offerings since our formation. These investors have chosen not to assist us with our capital raising initiatives. At this time we are not able to obtain any alternative forms of financing and we will not be able to continue to satisfy our current or long term obligations. We desire to merge or be acquired by another company. If a candidate is not identified we will cease operations all together.

#### **Total Contractual Cash Obligations**

A summary of our total contractual cash obligations as of December 31, 2016, is as follows:

Contractual		1	Due in	Due ir	1	Due in			
Obligation	Total		2017	2018-20	19	2020-202	1	Thereaft	er
Revolving line of credit <sup>(1)</sup>	\$ 229,980	\$	229,980	\$	-	\$	-	\$	-
Unsecured notes payable <sup>(2)</sup>	420,000		420,000		-		-		-
Senior secured notes payable <sup>(3)</sup>	962,361		962,361		-		-		-
TOTAL	\$ 1,612,341	\$	1,612,341	\$	-	\$	-	\$	-

<sup>(1)</sup> Represents a revolving line of credit entered into by Dr. Pave at its inception in July 2013, assumed by the Company in 2016.

<sup>(2)</sup> Amount represents outstanding unsecured notes payable under the Company's loan agreements which matured in January 2016.

<sup>(3)</sup> Amount represents outstanding balance on senior secured notes payable that matured in September 2016.

#### **Off-Balance Sheet Arrangements**

We do not engage in off-balance sheet financing activities.

#### **Critical Accounting Policies and Estimates**

The preparation of these financial statements in conformity with GAAP requires management to make estimates, allocations and judgments that affect the reported amounts of assets, liabilities, revenues and expenses, and related disclosure of contingent assets and liabilities. On an ongoing basis, management evaluates its estimates, including those related to impairment of long-lived assets, accrued liabilities and certain expenses. We base our estimates about the carrying values of assets and liabilities that are not readily apparent from other sources on historical experience and on other assumptions believed to be reasonable under the circumstances. Actual results may differ materially from these estimates under different assumptions or conditions. We believe the following critical accounting policies involve significant judgments and estimates used in the preparation of our financial statements. See Note 2 of the accompanying Notes to the Financial Statements included in Item 8 of this Form 10-K for additional information on these policies and estimates, as well as a discussion of additional accounting policies and estimates.



#### **Revenue Recognition**

Equipment sales revenue is recognized when equipment is shipped to our customer and collection is reasonably assured. We sell our equipment (HWX-30 heater and HWX-AP-40 asphalt processor), as well as certain consumables, such as RxEHAB rejuvenation strips and Polymer pellets, to third parties. Equipment sales revenue is recognized when all of the following criteria are satisfied: (a) persuasive evidence of a sales arrangement exists; (b) price is fixed and determinable; (c) collectability is reasonably assured; and (d) delivery has occurred. Persuasive evidence of an arrangement and a fixed or determinable price exist once we receive an order or contract from a customer. We assess collectability at the time of the sale and if collectability is not reasonably assured, the sale is deferred and not recognized until collectability is probable or payment is received. Typically, title and risk of ownership transfer when the equipment is shipped.

#### **Research and Development Expenses**

Research and development costs are expensed as incurred and consist of direct and overhead-related expenses. Expenditures to acquire technologies, including licenses, which are utilized in research and development and that have no alternative future use are expensed when incurred. Technology we develop for use in our products is expensed as incurred until technological feasibility has been established after which it is capitalized and depreciated.

#### Stock-based Compensation

We record equity instruments at their fair value on the measurement date by utilizing the Black-Scholes option-pricing model. Stock Compensation for all share-based payments, is recognized as an expense over the requisite service period.

Significant assumptions utilized in determining the fair value of our stock options included the volatility rate, estimated term of the options, risk-free interest rate and forfeiture rate. In order to estimate the volatility rate at each issuance date, given that the Company has not established a historical volatility rate as it has minimal trading volume since we began trading in October 2013, management reviewed volatility rates for a number of companies with similar manufacturing operations to arrive at an estimated volatility rate for each option grant. The term of the options was assumed to be five years, which is the contractual term of the options. The risk-free interest rate was determined utilizing the treasury rate with a maturity equal to the estimated term of the option grant. Finally, management assumed a 25% forfeiture rate in 2015 due to Company changes and significant reduction in operations and personnel.

Non-employee share-based compensation charges generally are immediately vested and have no future performance requirements by the non-employee and the total sharebased compensation charge is recorded in the period of the measurement date.

#### Assets held for sale

When assets are expected to be sold within the next 12 months and meet the other relevant held-for-sale criteria are classified as long-lived assets held-for-sale and measured at their fair value based on the Company's own judgments about assumptions that market participants would use in pricing the asset and on observable market data, when available. An impairment loss is recorded in the statement of operations for long-lived assets held-for-sale when the carrying amount of the asset exceeds its fair value less cost to sell. A long-lived asset is not depreciated while it is classified as held-for-sale.

#### Impairment of Long-Lived Assets

We review long-lived assets for impairment on an annual basis, during the fourth quarter or on an interim basis if an event occurs that might reduce the fair value of such assets below their carrying values. An impairment loss would be recognized based on the difference between the carrying value of the asset and its estimated fair value, which would be determined based on either discounted future cash flows or other appropriate fair value methods.

#### Newly Adopted Accounting Standards and Recent Accounting Pronouncements

See Note 2 of Notes to Consolidated Financial Statements in Item 8 for a discussion of newly adopted accounting standards and recently issued accounting pronouncements.



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# Heatwurx, Inc.

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Consolidated Statements of Stockholders' Equity (Deficit) for the period from January 1, 2015 through December 31, 2016	27
Consolidated Statements of Cash Flows for the years ended December 31, 2016 and 2015	28
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#### Pritchett, Siler & Hardy, P.C. Certified Public Accountants 515 South 400 East, Suite 100 Salt Lake City, UT 84111 Office: (801) 328-2727 Fax: (801) 328-11123

### REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Board of Directors and Stockholders of Heatwurx, Inc.

We have audited the accompanying consolidated balance sheets of Heatwurx, Inc. as of December 31, 2016 and 2015, and the related consolidated statements of income, stockholders' equity (deficit), and cash flows for the years then ended. Heatwurx, Inc.'s management is responsible for these consolidated financial statements. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement. The company is not required to have, nor were we engaged to perform, an audit of its internal control over financial reporting. Our audit included consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the company's internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of Heatwurx, Inc. as of December 31, 2016 and 2015, and the consolidated results of its operations and its cash flows for years then ended, in conformity with accounting principles generally accepted in the United States of America.

The accompanying consolidated financial statements have been prepared assuming that the Company will continue as a going concern. As discussed in Note 2 to the consolidated financial statements the Company has suffered recurring losses from operations, and has minimal working capital which raises substantial doubt about its ability to continue as a going concern. Management's plan in regard to these matters are also described in Note 2. The financial statements do not include any adjustments that might result from the outcome of this uncertainty.

/s/ Pritchett, Siler and Hardy, P.C.

Pritchett, Siler and Hardy, P.C. Salt Lake City, UT September 25, 2017



# HEATWURX, INC. CONSOLIDATED BALANCE SHEETS

	December 31,			l,
		2016		2015
ASSETS				
CURRENT ASSETS:	<b>^</b>		<b>•</b>	
Cash and cash equivalents	\$	3,237	\$	2,090
Prepaid expenses and other current assets		-		47,722
Assets held for sale		-		42,000
Current assets from discontinued operations		-		12,350
Total current assets		3,237		104,162
EQUIPMENT, net of depreciation		-		159
TOTAL ASSETS	\$	3,237	\$	104,321
LIABILITIES AND STOCKHOLDERS' EQUITY (DEFICIT)				
CURRENT LIABILITIES:				
Accounts payable	\$	166,165	\$	159,249
Accrued liabilities		134,513		95,339
Interest payable		108,608		41,990
Interest payable, related party		332,566		119,618
Income taxes payable		200		200
Current portion of senior secured notes payable, related party		962,361		947,361
Current portion of unsecured notes payable, net of discount of \$0 and				
\$967 at December 31, 2016 and 2015, respectively		420,000		419,033
Revolving line of credit		91,980		-
Revolving line of credit, related party		138,000		-
Current liabilities from discontinued operations		-		300,338
Total current liabilities		2,354,393		2,083,128
TOTAL LIABILITIES		2,354,393		2,083,128
STOCKHOLDERS' EQUITY (DEFICIT):				
Series D preferred stock, \$0.0001 par value, 178,924 shares issued				
and outstanding at December 31, 2016 and 2015; liquidation preference				
of \$864,743 at December 31, 2016 and \$821,683 at December 31, 2015		18		18
Common stock, \$0.0001 par value, 20,000,000 shares authorized;				
11,017,388 issued and outstanding at December 31, 2016 and 2015		1,102		1,102
Additional paid-in capital		14,329,057		14,322,366
Accumulated deficit		(15,254,917)		(14,874,680)
Stockholders' equity (deficit) from discontinued operations		(1,426,416)		(1,427,613)
Total stockholders' equity (deficit)		(2,351,156)		(1,978,807)
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY (DEFICIT)	\$	3,237	\$	104,321

The accompanying notes are an integral part of these consolidated financial statements.

# HEATWURX, INC. CONSOLIDATED STATEMENTS OF OPERATIONS

		For the year ended December 31,		
		2016		2015
REVENUE:				
Equipment sales	\$	5,000	\$	74,599
Other revenue	+			38,826
Total revenues		5,000		113,425
COST OF GOODS SOLD				125.976
GROSS PROFIT		5,000		125,876
GROSS PROFIL		5,000		(12,451)
EXPENSES:				
Selling, general and administrative		69,968		945,460
Research and development		6,558		29,246
Impairment of intangible asset		-		1,517,859
Impairment of assets held for sale		-		186,068
Total expenses		76,526		2,678,633
LOSS FROM CONTINUING OPERATIONS, before taxes		(71,526)		(2,691,084)
OTHER INCOME AND EXPENSE				
OTHER INCOME AND EXPENSE Gain from debt forgiveness		4,731		
Loss on disposal of assets		,		(60,743)
Interest income		(25,000)		4,651
Interest including amortization of debt discount		(245,384)		(235,644)
Total other income and expense		(245,584)		(291,736)
· ·				,
LOSS BEFORE INCOME TAXES		(337,179)		(2,982,820)
Income taxes		-		(100)
LOSS FROM CONTINUED OPERATIONS, net of tax		(337,179)		(2,982,920)
LOSS FROM DISCONTINUED OPERATIONS, net of tax		1,197		(371,307)
NET LOSS	\$	(335,982)	\$	(3,354,227)
Preferred Stock Cumulative Dividend and Deemed Dividend	\$	(43,058)	\$	(42,942)
Net loss applicable to common stockholders	\$	(379,040)	\$	(3,397,169)
Net loss per common share basic and diluted from continuing operations	ψ	(0.03)	φ	(0.27)
Net loss per common share basic and diluted from discontinued operations		0.00		(0.03)
Net loss per common share basic and diluted	\$	(0.03)	\$	(0.31)
Weighted average shares outstanding used in calculating net loss per	Ψ	(0.05)	Ψ	(0.51)
common share		11,017,388		11,012,565
		11,017,368		11,012,365

The accompanying notes are an integral part of these consolidated financial statements.

# HEATWURX, INC. CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY (DEFICIT)

	Series I Preferro Stock	-	Additional deficit Paid-In ontin		Accumulated deficit Disc- ontinued Operations	Accumu- lated Deficit	Total	
-	Shares	\$	Shares	\$	\$	\$	\$	\$
		Ŧ	~~~~~~	*		-	-	
Balance at December 31, 2014	178,924	\$18	10,952,356	1,095	14,111,944	(1,056,306)	(11,848,818)	1,207,933
Shares and warrants issued pursuant to private placement dated October 1, 2014 Adjustment for shares issued pursuant to private placement	-	-	50,285	5	87,995	-		88,000
dated October 1, 2014	-	-	(253)	-	-	-	-	-
Stock issued for consulting services	-	-	15,000	2	25,498	-	-	25,500
Stock-based compensation (options)	-	-	-	-	96,929	-	-	96,929
Dividends accrued on Series D shares	-	-	-	-	-	-	(42,942)	(42,942)
Net loss from continuing operations	_	_	_	-	_	_	(2,982,920)	(2,982,920)
Net loss from discontinued operations						(371,307)	(2,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	(371,307)
Balance at December 31,	-	-	-	-	-	(371,307)	-	(371,307)
2015	178,924	18	11,017,388	1,102	14,322,366	(1,427,613)	(14,874,680)	(1,978,807)
Stock-based compensation (options)	-	-	-	-	6,691	-	-	6,691
Dividends accrued on Series D shares	-	-	-	-	-	-	(43,058)	(43,058)
Net loss from continuing operations	-	-	-	-	-	-	(337,179)	(337,179)
Net income from discontinued operations	_	_	_	-	_	1.197	_	1,197
Balance at December 31, 2016	178,924	18	11,017,388	1,102	14,329,057	(1,426,416)	(15,254,917)	(2,351,156)

The accompanying notes are an integral part of these consolidated financial statements.

# HEATWURX, INC. CONSOLIDATED STATEMENT OF CASH FLOWS

<b>PERATING ACTIVITIES:</b> iet loss       \$         ess: (Income) loss from discontinued operations, net of tax	<b>2016</b> \$ (335,982) (1,197) (337,179) 159 (4,731) 967 - 25,000 6,691 - 47,722	2015 \$ (3,354, 371 (2,982, 60 178 58 186 1,517 60 5 5 96 25 (3, 105
et loss	(1,197) (337,179) (337,179) (4,731) 	178 (2,982, 60 178 58 186 1,517 60 5 96 25 (3,
et loss	(1,197) (337,179) (337,179) (4,731) 	178 (2,982, 60 178 58 186 1,517 60 5 96 25 (3,
ess: (Income) loss from discontinued operations, net of tax	(1,197) (337,179) (337,179) (4,731) 	178 (2,982, 60 178 58 186 1,517 60 5 96 25 (3,
oss from continuing operations djustments to reconcile net loss from continuing operations to net cash used in perating activities: Depreciation expense Gain on debt forgiveness Amortization of intangible assets Amortization of discount on note payable Impairment of assets held for sale Impairment of intangible asset Loss on disposal of equipment Bad debt expense Stock-based compensation Shares exchanged for services hanges in current assets and liabilities: Decrease (increase) in prepaid expenses and other current assets	(337,179) 159 (4,731) 967 - 25,000 - 6,691	(2,982, 60 178 58 186 1,517 60 5 96 25 (3,
djustments to reconcile net loss from continuing operations to net cash used in perating activities: Depreciation expense Gain on debt forgiveness Amortization of intangible assets Amortization of discount on note payable Impairment of assets held for sale Impairment of intangible asset Loss on disposal of equipment Bad debt expense Stock-based compensation Shares exchanged for services hanges in current assets and liabilities: Decrease (increase) in prepaid expenses and other current assets	159 (4,731) - - - 25,000 - - - - - - - - - - - - - - - - - -	60 178 58 186 1,517 60 5 96 25 (3,
perating activities: Depreciation expense Gain on debt forgiveness Amortization of intangible assets Amortization of discount on note payable Impairment of assets held for sale Impairment of intangible asset Loss on disposal of equipment Bad debt expense Stock-based compensation Shares exchanged for services hanges in current assets and liabilities: Decrease in receivables Decrease (increase) in prepaid expenses and other current assets	(4,731) 967 	178 58 186 1,517 60 5 96 25 (3,
Depreciation expense Gain on debt forgiveness Amortization of intangible assets Amortization of discount on note payable Impairment of assets held for sale Impairment of intangible asset Loss on disposal of equipment Bad debt expense Stock-based compensation Shares exchanged for services hanges in current assets and liabilities: Decrease (increase) in prepaid expenses and other current assets	(4,731) 967 	178 58 186 1,517 60 5 96 25 (3,
Gain on debt forgiveness Amortization of intangible assets Amortization of discount on note payable Impairment of assets held for sale Impairment of intangible asset Loss on disposal of equipment Bad debt expense Stock-based compensation Shares exchanged for services hanges in current assets and liabilities: Decrease (increase) in prepaid expenses and other current assets	(4,731) 967 	178 58 186 1,517 60 5 96 25 (3,
Amortization of intangible assets Amortization of discount on note payable Impairment of assets held for sale Impairment of intangible asset Loss on disposal of equipment Bad debt expense Stock-based compensation Shares exchanged for services hanges in current assets and liabilities: Decrease in receivables Decrease (increase) in prepaid expenses and other current assets	967 	58 186 1,517 60 5 96 25 (3,
Amortization of discount on note payable Impairment of assets held for sale Impairment of intangible asset Loss on disposal of equipment Bad debt expense Stock-based compensation Shares exchanged for services hanges in current assets and liabilities: Decrease in receivables Decrease (increase) in prepaid expenses and other current assets	25,000	58 186 1,517 60 5 96 25 (3,
Impairment of assets held for sale Impairment of intangible asset Loss on disposal of equipment Bad debt expense Stock-based compensation Shares exchanged for services hanges in current assets and liabilities: Decrease in receivables Decrease (increase) in prepaid expenses and other current assets	25,000	186 1,517 60 5 96 25 (3,
Impairment of intangible asset Loss on disposal of equipment Bad debt expense Stock-based compensation Shares exchanged for services hanges in current assets and liabilities: Decrease in receivables Decrease (increase) in prepaid expenses and other current assets	6,691	1,517 60 5 96 25 (3,
Loss on disposal of equipment Bad debt expense Stock-based compensation Shares exchanged for services hanges in current assets and liabilities: Decrease in receivables Decrease (increase) in prepaid expenses and other current assets	6,691	600 596 25 (3,
Bad debt expense Stock-based compensation Shares exchanged for services hanges in current assets and liabilities: Decrease in receivables Decrease (increase) in prepaid expenses and other current assets	6,691	5 96 25 (3,
Stock-based compensation Shares exchanged for services hanges in current assets and liabilities: Decrease in receivables Decrease (increase) in prepaid expenses and other current assets	-	96 25 (3,
Shares exchanged for services hanges in current assets and liabilities: Decrease in receivables Decrease (increase) in prepaid expenses and other current assets	-	(3,
hanges in current assets and liabilities: Decrease in receivables Decrease (increase) in prepaid expenses and other current assets	47,722	(3,
Decrease in receivables Decrease (increase) in prepaid expenses and other current assets	47,722	
Decrease (increase) in prepaid expenses and other current assets	47,722	
	47,722	105
Increase in inventory	-	105
and case in inventory		(7,
Increase in income taxes payable	-	
(Decrease) increase in accounts payable	(10,343)	5
(Decrease) increase in accrued liabilities	686	(41,
(Decrease) increase in deferred revenue	-	(58,
Increase in interest payable	54,613	31
Increase in interest payable, related party	185,562	122
et cash used in operating activities from continuing operations	(30,853)	(639,
et cash used in operating activities from discontinued operations	(12,350)	(232,
et cash used in operating activities	(43,203)	(871,
NVESTING ACTIVITIES:		
Purchases of property and equipment	-	(1,
Proceeds from the sale of assets held for sale	17,000	
Proceeds from the sale of property and equipment	-	31
et cash provided by investing activities from continuing operations	17,000	29
et cash provided by investing activities from discontinued operations	-	10
et cash provided by investing activities	17,000	40
INANCING ACTIVITIES:		
Proceeds from issuance of senior secured notes payable	15,000	753
Proceeds from issuance of common shares with warrants	15,000	88
	-	
Repayment on equipment loan payable	-	(19,
et cash provided by financing activities from continuing operations	15,000	821
et cash provided by financing activities from discontinued operations	-	
et cash provided by financing activities	15,000	821
ET CHANGE IN CASH AND CASH EQUIVALENTS	(11,203)	(10,
ASH AND CASH EQUIVALENTS, beginning of period, including discontinued operations	14,440	25
ASH AND CASH EQUIVALENTS, Continuing Operations, end of period	3.237	23
	\$,237 \$-	

The accompanying notes are an integral part of these financial statements.

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#### HEATWURX, INC. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### 1. <u>PRINCIPAL BUSINESS ACTIVITIES</u>:

Organization and Business - Heatwurx, Inc. ("Heatwurx," the "Company") is an asphalt repair equipment and technology company.

# 2. BASIS OF PRESENTATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES:

Basis of Presentation - These consolidated financial statements and related notes are presented in accordance with the accounting principles generally accepted in the United States ("U.S. GAAP") and are expressed in U.S. dollars. The Company's consolidated financial statements include Dr. Pave, LLC and Dr. Pave Worldwide, LLC; both wholly-owned subsidiaries of the Company, which are represented in the Company's discontinued operations (Note 6). All intercompany balances and transactions have been eliminated in the consolidated financial statements.

Going Concern and Management's Plan - The Company's financial statements are prepared using U.S. GAAP and are subject to a going concern, which contemplates the realization of assets and liquidation of liabilities in the normal course of business. The Company faces certain risks and uncertainties that are present in many emerging companies regarding product development, future profitability, ability to obtain future capital, protection of patents and property rights, competition, rapid technological change, government regulations, recruiting and retaining key personnel, and third party manufacturing organizations.

The Company has previously relied exclusively on private placements with a small group of investors to finance its business and operations. The Company has had little revenue since inception. For the year ended December 31, 2016, the Company incurred a net loss from continuing operations of approximately \$337,179 and used approximately \$30,853 in net cash from operating activities from continuing operations and approximately \$12,350 in net cash from operating activities from discontinued operations. The Company had total cash on hand of approximately \$3,237 as of December 31, 2016. The Company is not able to obtain additional financing adequate to fulfill its commercialization activities, nor achieve a level of revenues adequate to support the Company's cost structure. The Company does not currently have any revenue under contract nor does it have any immediate sales prospects. The Company has significantly reduced employees and overhead. The Company discontinued operations of Dr. Pave, LLC and Dr. Pave Worldwide, LLC on December 31, 2015. These business components are captured within discontinued operations as of December 31, 2016 (Note 6). The Company has significantly scaled back operations to maintain only a minimal level of operations necessary to support our licensee, warehouse the equipment held for the licensee and look for potential merger candidates. It is the Company's intention to move forward as a public entity and to seek potential merger candidates. If the Company fails to merge or be acquired by another company, we will be required to terminate all operations.

During the year ended December 31, 2016, the Company received cash in the aggregate of \$15,000 under the \$2,000,000 senior secured debt offering. Based upon the Company's current financial position and inability to obtain additional financing, the Company was not able to satisfy the mandatory principal payments in 2016 under the \$2,000,000 senior secured debt. The Company will continue to work with the lenders to explore extension or conversion options, but there is no guarantee the lenders will agree to modify the repayment terms of the notes under conditions that will allow the Company to continue to repay the notes, if at all. As these notes are secured by all of the assets of the Company, including intellectual property rights, the Company is in default in regard to interest payments on the notes, and the lenders may call the notes and foreclose on the Company's assets.

The issues described above raise substantial doubt about the Company's ability to continue as a going concern. The Company has been solely reliant on raising debt and capital in order to maintain its operations. Previously the Company was able to raise debt and equity financing through the assistance of a small number of investors who have been substantial participants in its debt and equity offerings since the Company's formation. These investors have chosen not to further assist the Company with its capital raising initiatives and, at this time, the Company is not able to obtain any alternative forms of financing and the Company will not be able to continue to satisfy its current or long term obligations. The Company needs to merge with or be acquired by another company. If a candidate is not identified, the Company will be forced to cease operations all together.



The accompanying financial statements do not include any adjustments to reflect the possible future effects on the recoverability and classification of recorded assets, or the amounts and classification of liabilities that might be different should the Company be unable to continue as a going concern.

<u>Use of Estimates</u> - The preparation of financial statements in conformity with U.S. GAAP requires the use of estimates and assumptions by management that affect reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. These estimates and assumptions are continuously evaluated and are based on management's experience and knowledge of the relevant facts and circumstances. While management believes the estimates to be reasonable, actual results could differ materially from those estimates and could impact future results of operations and cash flows.

Cash and Cash Equivalents - The Company considers all highly liquid investments with a maturity at the date of purchase of three months or less to be cash equivalents.

<u>Accounts Receivable and Bad Debt Expense</u> - Management reviews individual accounts receivable balances that exceed 90 days from the invoice date. Based on an assessment of current creditworthiness of the customer, the Company estimates the portion, if any, of the balance that will not be collected. All accounts deemed to be uncollectible are written off to operating expense. The Company recognized no bad debt expense during the year ended December 31, 2016 and \$5,148 during the year ended December 31, 2015. There was no allowance for uncollectible accounts for the years ended December 31, 2016 and 2015.

*Equipment* - Equipment is stated at cost and consists of office and computer equipment depreciated on a straight-line basis over an estimated useful life of three years, and process demonstration equipment (demo equipment) depreciated on a straight-line basis over an estimated useful life of seven years. Maintenance and repairs are charged to expense as incurred.

<u>Assets held for sale</u> - In efforts to streamline the operations and expenses the Company has opted to sell or return certain assets to improve cash flow or settle debt. The assets are expected to be sold within the next 12 months and meet the other relevant held-for-sale criteria are classified as long-lived assets held-for-sale and measured at their fair value based on the Company's own judgments about assumptions that market participants would use in pricing the asset and on observable market data, when available. An impairment loss is recorded in the statement of operations for long-lived assets held-for-sale when the carrying amount of the asset exceeds its fair value less cost to sell. A long-lived asset is not depreciated while it is classified as held-for-sale.

Impairment of Long-lived Assets - The Company periodically reviews its long-lived assets to determine potential impairment by comparing the carrying value of the long-lived assets with the estimated future net undiscounted cash flows expected to result from the use of the assets, including cash flows from disposition, at least annually or more frequently if events or changes in circumstances indicate a potential impairment may exist. Should the sum of the expected future net cash flows be less than the carrying value, the Company would recognize an impairment loss at that date. An impairment loss would be measured by comparing the amount by which the carrying value exceeds the fair value (estimated discounted future cash flows) of the long-lived assets. The Company performs its impairment analysis in October of each year. The Company recognized an impairment of \$1,517,859 on intangible assets related to the asset purchase agreement during the year ended December 31, 2015. (Note 5)

<u>Intangible Assets</u> - Intangible assets consisted of developed technology acquired as part of an acquisition, which was deemed in-process research and development upon acquisition. During development, in-process research and development is not subject to amortization and is tested for impairment. In October 2012, the in-process research and development was reclassified as developed technology. The Company's developed technology was amortized over its estimated useful life of seven years. Based on the Company's financial position and substantial doubt about the Company's ability to continue as a going concern, the Company has chosen to estimate future cash flows at zero. The Company recognized an impairment of \$1,517,859 during the second quarter of 2015.

<u>Debt Discount</u> - The Company recognizes the fair value of detachable warrants issued in conjunction with a debt instrument as debt discount. The discount is amortized using the interest method over the life of the notes. The amortization of the discount was \$967 and \$58,801 for the years ended December 31, 2016 and 2015, respectively.



<u>Stock-Based Compensation</u>- The Company accounts for the cost of employee services received in exchange for the award of equity instruments based on the fair value of the award, determined on the date of grant. The expense is to be recognized over the period during which an employee is required to provide services in exchange for the award. The Company estimates forfeitures at the time of grant and makes revisions, if necessary, at each reporting period if actual forfeitures differ from those estimates. The Company estimated future unvested forfeitures at 25% and 0% for the years ended December 31, 2016 and 2015, respectively.

<u>Advertising Expense</u> - The Company charges advertising costs to expense as incurred. Advertising costs were (\$69) and \$25,431 from continuing operations for the year ended December 31, 2016 and 2015, respectively.

Income Taxes - The Company accounts for income taxes under the asset and liability method. Deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases.

The provision for income taxes includes federal and state income taxes currently payable and deferred taxes resulting from temporary differences between the financial statement and tax basis of assets and liabilities. Valuation allowances are recorded to reduce deferred tax assets when it is more-likely-than-not that a tax benefit will not be realized.

With respect to uncertain tax positions, the Company would recognize the tax benefit from an uncertain tax position only if it is more-likely-than-not that the tax position will be sustained upon examination by the taxing authorities, based on the technical merits of the position. The Company had no unrecognized tax benefits or uncertain tax positions at December 31, 2016 or 2015.

Compensated absences - For the years ended December 31, 2016 and 2015, the Company recorded a liability for paid time off earned by permanent employees but not taken, in accordance with human resource policies.

<u>Research and development</u> - Research and development costs are expensed as incurred and consist of direct and overhead-related expenses. Expenditures to acquire technologies, including licenses, which are utilized in research and development and that have no alternative future use are expensed when incurred. Technology the Company develop for use in its products is expensed as incurred until technological feasibility has been established after which it is capitalized and depreciated.

<u>Revenue Recognition</u> - The Company sells its equipment (HWX-30 heater, HWX-30S mobile heater and HWX-AP-40 asphalt processor), as well as certain consumables to third parties. Equipment sales revenue is recognized when all of the following criteria are satisfied: (a) persuasive evidence of a sales arrangement exists; (b) price is fixed and determinable; (c) collectability is reasonably assured; and (d) delivery has occurred. Persuasive evidence of an arrangement and a fixed or determinable price exist once the Company receives an order or contract from a customer. The Company assesses collectability at the time of the sale and if collectability is not reasonably assured, the sale is deferred and not recognized until collectability is probable or payment is received. Typically, title and risk of ownership transfer when the equipment is shipped.

Other revenue represents consumable revenue and discounts on equipment and consumables sold.

Concentration of Supplier and Customer Risk - During the year ended December 31, 2016, one customer was responsible for 100% of total revenues.

<u>Reclassifications</u> - Prior year amounts have been adjusted to reflect the current year presentation. These reclassifications had no impact on the Company's consolidated balance sheet or consolidated statements of operations or consolidated statements of cash flows.

<u>Recent Accounting Pronouncements</u> - In August 2016, the FASB issued ASU 2016-15, Classification of Certain Cash Receipts and Cash Payments ("ASU 2016-15"), which standardizes cash flow statement classification of certain transactions, including cash payments for debt prepayment or extinguishment, proceeds from insurance claim settlements, and distributions received from equity method investments. The new guidance is effective for fiscal years beginning after December 15, 2017, including interim periods within those fiscal years. Early adoption is permitted. We are considering the impact the adoption of ASU 2016-15 may have on our presentation of cash flows.

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From May 2014 through December 2016, the FASB issued several ASUs related to Revenue from Contracts with Customers. These ASUs are intended to provide greater insight into both revenue that has been recognized and revenue that is expected to be recognized in the future from existing contracts. The new guidance is effective for interim and annual periods beginning after December 15, 2017, although entities may adopt one year earlier if they choose. The two permitted transition methods under the new standard are the full retrospective method, in which case the standard would be applied to each prior reporting period presented and the cumulative effect of applying the standard would be recognized at the earliest period shown, or the modified retrospective method, in which case the cumulative effect of applying the standard would be recognized at the date of initial application. We do not currently anticipate there would be any change to timing or method of recognizing revenue. As such, we do not believe this new standard will have a material impact on our results of operations, financial condition or cash flows.

In August 2014, the FASB issued ASU 2014-15, Presentation of Financial Statements - Going Concern ("ASU 2014-15"), which would require disclosure of uncertainties about an entity's ability to continue as a going concern. The new guidance is effective for the annual period ending after December 15, 2016 and for interim periods thereafter. We adopted ASU 2014-15 as of December 31, 2016, which did not have a significant impact on our financial statement disclosures.

### 3. <u>ASSETS HELD FOR SALE</u>:

The Company measures its financial assets and liabilities at fair value. Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The authoritative guidance for fair value measurements establishes a three-level hierarchy, which encourages an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The three levels of the hierarchy are defined as follows:

- Level 1 inputs to the valuation techniques that are quoted prices in active markets for identical assets or liabilities
- Level 2 inputs to the valuation techniques that are other than quoted prices but are observable for the assets or liabilities, either directly or indirectly
- Level 3 inputs to the valuation techniques that are unobservable for the assets or liabilities

The Company reviews the carrying amounts of long-lived assets whenever events or changes in circumstances indicate that the carrying amounts may not be recoverable. An impairment loss is recognized when the carrying amount of the long-lived asset is not recoverable and exceeds its fair value. The Company estimated the fair values of long-lived assets based on the Company's own judgments about the assumptions that market participants would use in pricing the asset and on observable market data, when available. The Company classified these fair value measurements as Level 3.

Assets held for sale	Fair Value Measurements Using Significant Unobservable Inputs (Level 3)								
	Equ	Equipment Inventory							
Beginning balance	\$	25,875	\$	16,125	\$	42,000			
Disposals		(25,875)		(16,125)		(42,000)			
Ending balance	\$		\$		\$				

During the year ended December 31, 2016 the Company recognized a loss on disposal of assets consisting of equipment and inventory in the amount of \$25,000.

# 4. <u>PROPERTY AND EQUIPMENT</u>:

A summary of the cost of property and equipment, by component, and the related accumulated depreciation is as follows:

	nber 31, 016	December 31, 2015		
Computer equipment & software	\$ 19,150	\$	19,150	
Accumulated depreciation	(19,150)		(18,991)	
	\$ 	\$	159	

Depreciation expense was \$159 and \$60,251 for the years ended December 31, 2016 and 2015, respectively. The Company recognized a loss on disposal of fixed assets of \$60,743 during the year ended December 31, 2015. The Company reclassified fixed assets with a net book value of \$186,549 to assets held for sale, at fair market value and recognized a loss on impairment of assets held for sale during the year ended December 31, 2015 of \$62,554.

#### 5. <u>ASSET PURCHASE AGREEMENT</u>:

On April 15, 2011, the Company entered into an Asset Purchase Agreement with an individual who is a founder and a current stockholder. Pursuant to the agreement, the Company purchased the related business and activities of the design, manufacture and distribution of asphalt repair machinery under the Heatwurx brand. The total purchase price was \$2,500,000.

The business essentially consisted of the investment in research and development of the technology, the patents applied for as a result of the research and development activities and certain distribution relationships that were in process, but not finalized as of the acquisition date. Collectively, these investments constitute the in-process research and development the Company refers to as the "asphalt preservation and repair solution." The Company capitalized \$2,500,000 of in-process research and development related to this asphalt preservation and repair solution. As of October 1, 2012, in-process research and development was classified as developed technology and amortized over its estimated useful life of seven years. The initial estimated fair value of the in-process research and development was determined using the income approach. Under the income approach, the expected future cash flows from the asset are estimated and discounted to its net present value at an appropriate risk-adjusted rate of return. Based on the Company's financial position and substantial doubt about the Company's ability to continue as a going concern, the Company has chosen to estimate future cash flows at zero. The Company recognized an impairment of \$1,517,859 during the second quarter of 2015. As of December 31, 2015, the Company's developed technology intangible asset had no value. Amortization expense prior to the impairment for 2015 was \$178,571.

In conjunction with the Asset Purchase Agreement, the Company granted 200,000 performance stock options to a founder of the Company with an exercise price of \$0.40 per share and a term of seven years. Following the effectiveness of the seven for one stock split that was completed in October 2011, the 200,000 performance stock options were exchanged for 1,400,000 performance stock options with an exercise price of \$0.057 per share. On February 10, 2015, the founder of the Company elected to cancel the 1,400,000 performance stock options.

### 6. <u>DISCONTINUED OPERATIONS</u>:

In efforts to streamline operations and expenses the Company elected to discontinue the Dr. Pave and Dr. Pave Worldwide entities during 2015. The financial results of these events are represented in the discontinued operations included in the December 31, 2016 and 2015 financial statements.



The operating results of the discontinued operations of Dr. Pave and Dr. Pave Worldwide for the years ended December 31, 2016 and 2015 are summarized below:

	2016		2015	
Revenue	\$		\$ 28,870	
Expense		(1,733)	400,177	
Net Income (loss), before Other				
income and expense and taxes		1,733	(371,307)	
Other income (expense)		(536)		
Income tax benefit				
Net Loss, net of tax	\$	1,197	\$ (371,307)	

The balance sheet items for discontinued operations as of December 31, 2015 and 2014 are summarized below:

	2016		2015		
Cash and cash equivalents	\$		\$	12,350	
Total assets	\$		\$	12,350	
Payables and accrued liabilities				70,358	
Short-term debt				229,980	
Total liabilities	\$		\$	300,338	

The Company's borrowings included in discontinued operations as of December 31, 2016 and 2015 are as follows:

<u>Revolving line of credit</u> - The Company assumed revolving lines of credit through the January 8, 2014 acquisition of Dr. Pave in the amount of \$229,980. In June 2016, Heatwurx, Inc. assumed the revolving lines of credit along with the accumulated accrued interest from the discontinued entity Dr. Pave, LLC (see Note 7 below).

<u>Secured Notes Payable</u> - The Company assumed secured notes payable through the acquisition of Dr. Pave in the amount of \$160,000. The principal amount and accrued interest in the amount of \$14,361 was converted into the senior secured loan agreement as described below on June 30, 2015.

#### 7. <u>NOTES PAYABLE</u>:

<u>Unsecured Notes Payable</u> - The Company commenced two non-public offerings of notes and warrants in 2014. The notes bear interest at 12% per annum payable monthly, with principal and unpaid interest due and payable on January 6, 2016. As additional consideration for a lender to enter into the Loan Agreement, the Company agreed to issue to each lender one common stock purchase warrant for each \$3.00 loaned to the Company. The Company allocated the fair value of the warrants as a discount on notes payable which is amortized over the term of the notes to interest expense in the income statement. The Warrants expire three years following the date of issuance and may not be offered for sale, sold, transferred or assigned without the consent of the Company. The three-year warrants were exercisable immediately at \$3.00 per share. The Company recognized amortization of discount on notes payable in interest expense of \$967 and \$58,801 during the year ended December 31, 2016 and 2015, respectively. As of the date of this filing; these notes have not been paid in full and interest continues to accrue.

<u>Secured Notes Payable</u> - On February 16, 2015, the Company entered into a Senior secured loan agreement with JMW Fund, Richland Fund, and San Gabriel Fund (collectively, the "lenders") whereby the lenders agreed to loan to the Company up to an aggregate of \$2,000,000. The interest rate on the notes is 12% per annum and monthly interest payments are due the first day each month beginning March 1, 2015. If any interest payment remains unpaid in excess of 90 days, and the lender has not declared the entire principal and unpaid accrued interest due and payable, the interest rate on that amount only will be increased to 18% per annum, until the past due interest amount is paid in full. The notes and any future notes under the loan agreement are secured by all of the assets of the Company, including intellectual property rights. The Company has not paid the interest on the notes timely and interest is therefore accrued at the 18% interest rate as stated above. On March 23, 2016; all senior secured notes were extended to a maturity date of September 30, 2016. The Company is in default on the senior secured loan agreement. The lenders may call the notes or foreclose upon the assets of the Company.

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*Revolving line of credit* - In June 2016, Heatwurx, Inc. assumed the revolving line of credit along with the accumulated accrued interest from the discontinued entity Dr. Pave, LLC. The total available under line of credit is \$250,000 with \$20,020 unused as of December 31, 2016. The balance on the line of credit bears interest at a rate of 12% per annum. Interest is payable monthly on the first day of each month. The outstanding principal balances became due as of July 1, 2015, and were payable in sixty (60) equally amortized monthly installments of principal and interest due on the fifteenth day of each calendar month until paid in full. As of December 31, 2016 no principal payments have been made, the Company is in default on the revolving line of credit. The Company is working with the lenders to explore extension or conversion options.

							W	arrant		
	Pı	rincipal	Interest	A	crued	Warrants	Fai	r Value	Unamort	ized
	В	alance	Rate	In	terest	issued	- D	iscount	Discour	nt
Unsecured notes payable	\$	420,000	12%	\$	88,287	139,997	\$	115,159	\$	
Secured notes payable	\$	962,361	12% - 18%	\$	292,703					
Revolving line of credit	\$	229,980	12%	\$	60,184					
	\$	1,612,341		\$	441,174	139,997	\$	115,159	\$	

As of December 31, 2016, the loans are subject to mandatory principal payments as follows:

Year	Payments	
2016	\$	1,612,341
2017		
2018		
2019		
2020		
Total principal payments	\$	1,612,341
Less: unamortized debt discount		
Total current portion	\$	1,612,341

Based upon the Company's financial position, the Company does not believe it will be able to satisfy the mandatory principal payments in 2017. The Company will work with the lenders to explore extension or conversion options. There is no guarantee the lenders will accommodate our requests. The Company is in default in regard to interest payments on the notes, the Company's assets may be foreclosed upon.

#### 8. <u>INCOME TAXES</u>:

The Company and its predecessor file income tax returns in the U.S. federal jurisdiction and in the states of Colorado, Utah, North Dakota and California. There are currently no income tax examinations underway for these jurisdictions. The Company filed its initial tax returns for the nine months ended December 31, 2011 with federal and Utah and December 31, 2012 is the initial tax filing period for Colorado, and December 31, 2013 is the initial tax filing period for North Dakota and California.

The Company provides deferred income taxes for differences between the tax reporting bases and the financial reporting bases of assets and liabilities. The Company had no unrecognized income tax benefits. Should the Company incur interest and penalties relating to tax uncertainties, such amounts would be classified as a component of interest expense and operating expense, respectively. Unrecognized tax benefits are not expected to increase or decrease within the next twelve months.

As of December 31, 2016, the Company's tax year for 2013, 2014 and 2015 are subject to examination by the tax authorities.

<u>Deferred Income Taxes</u> - The Company does not recognize the deferred income tax asset at this time because the realization of the asset is less likely than not. As of December 31, 2016 the Company has net operating losses for federal and state income tax purposes of approximately \$13,094,547 and \$12,407,648, respectively. As of December 31, 2015, the Company had net operating losses for federal and state income tax purposes of approximately \$12,761,702 and \$12,704,903, respectively.

The net operating losses are available for application against future taxable income and which will start expiring in 2031. The benefit associated with the net operating loss carry forward will more likely than not go unrealized unless future operations are successful. Since the success of future operations is indeterminable, the potential benefits resulting from these net operating losses have not been recorded in the financial statements.

	Decem	ber 31, 2016	December 31, 2015	
Deferred Tax Assets:				
Current				
Net operating loss carry forward - Federal	\$	4,452,146	\$	4,338,979
Net operating loss carry forward - State		617,509		598,096
Contribution carry forward		199		199
Accrued liabilities and deferred rent		723		1,519
Total current deferred tax assets		5,070,577		4,938,793
Noncurrent				
Depreciation		(135)		(16,533)
Amortization				
Total noncurrent deferred tax (liabilities)/assets		(135)		(16,533)
Total net deferred tax assets		5,070,442		4,992,260
Valuation allowance for deferred tax asset		(5,070,442)		(4,922,260)
Total deferred tax assets	\$		\$	

The ultimate realization of deferred tax assets is dependent upon the generation of future taxable income during the periods in which those temporary differences become deductible. Management considers the scheduled reversal of deferred tax liabilities, the projected future taxable income and tax planning strategies in making this assessment. Based on management's analysis, a full reserve has been established against this asset. The change in the valuation allowance in 2016 and 2015 was \$148,182 and 1,359,848, respectively.

A reconciliation between the statutory federal income tax rate of 34% and our effective tax rate for the years ended December 31, 2016 and 2015, are as follows:

	Year ended	Year ended
	December 31, 2016	December 31, 2015
Federal statutory income tax rate	34.0%	34.0%
State tax rate (net)	5.7%	7.1%
Permanent differences	(0.9)%	7.5%
Deferred tax asset valuation allowance	(38.8)%	(48.6)%
Effective income tax rate		

#### 9. <u>STOCKHOLDERS' EQUITY</u>:

Common Stock - The Company has authorized 20,000,000 common shares with a \$0.0001 par value. There were 11,017,388 shares issued and outstanding at December 31, 2016 and 11,017,388 shares issued and outstanding at December 31, 2015.

On October 1, 2014, the Company commenced a non-public equity offering of up to 3,650,807 units at \$1.75 per unit (the "Units"). Each Unit consists of one common share and one-half warrant, with each whole warrant exercisable at \$2.00 per share. The purchase price for the Units is payable in either cash, conversion of outstanding Series D preferred shares or certain outstanding promissory notes. During the first half of 2015, the Company issued 50,285 shares of common stock and warrants to purchase 25,141 shares of common stock for cash proceeds of \$88,000.

On March 13, 2015 the Company issued 15,000 common shares in exchange for consulting services valued at \$25,500.

<u>Preferred Stock</u> - The Company has authorized 4,500,000 shares of Preferred Stock with a \$0.0001 par value. As holders of any series of preferred stock convert into common shares the preferred shares are no longer outstanding and become available for reissuance.

Series D Preferred Stock - As of December 31, 2016 and December 31, 2015 there were 178,924 shares of Series D preferred stock outstanding.

Holders of Series D preferred stock accrue dividends at the rate per annum of \$0.24 per share, payable on a quarterly basis. As dividends are accrued and payable quarterly on the Series D preferred stock, the Company paid no dividends during the year ended December 31, 2016 and \$31,475 during the year ended December 31, 2015. As of December 31, 2016 the Company has dividends payable in accrued expenses of \$89,000.

The holders of the Series D preferred stock have conversion rights equivalent to such number of fully paid and non-assessable shares of common stock as is determined by dividing the Series D original issue price of \$3.00 by the then applicable conversion price. Each Series D Share will convert into one share of our common stock at any time at the option of the holder of the Series D Shares or will be converted at the option of the Company at any time the trading price of our common stock is at least \$4.50 per share for ten consecutive trading days. The conversion ratio is subject to anti-dilution adjustments, including in the event that the Company issues equity securities at a price equivalent to or less than the conversion price in effect immediately prior to such issue.

The holders of Series D preferred stock have a liquidation preference over the holders of the Company's common stock equivalent to the purchase price per share of the Series D preferred stock plus any accrued and unpaid dividends, whether or not declared, on the Series D preferred stock. A liquidation would be deemed to occur upon the happening of customary events, including transfer of all or substantially all of the Company's common stock or assets or a merger, or consolidation. The Company believes that such liquidation events are within its control and therefore the Company has classified the Series D preferred stock in stockholders' equity.

The holders of Series D preferred stock vote together as a single class with the holders of the Company's common stock on all action to be taken by the Company's stockholders. Each share of Series D preferred stock entitles the holder to the number of votes equal to the number of shares of common stock into which the shares of the Series D preferred stock are convertible as of the record date for determining stockholders entitled to vote on such matter.

#### Stock Options

	Number of Options	Weighted Average Exercise Price	Weighted Average Remaining Life (Years)
Balance, December 31, 2014	1,246,500	\$ 2.35	2.83
Granted	425,000	\$ 1.50	
Exercised			
Cancelled	(1,080,333)	\$ 2.33	
Balance, December 31, 2015	591,167	\$ 1.78	3.75
Exercisable, December 31, 2015	463,000	\$ 1.76	3.68
Granted			
Exercised			
Cancelled	(321,667)	\$ 1.69	
Balance, December 31, 2016	269,500	\$ 1.88	2.04
Exercisable, December 31, 2016	269,500	\$ 1.88	2.04

On April 30, 2015, the Board of Directors approved the grant of 125,000 options to the former CEO of the Company, David Dworsky, in accordance with the terms of the 2011 Equity Incentive Plan, as amended. The options vested immediately and had an exercise price of \$1.50 per share. Mr. Dworsky's options were cancelled 90 days after his resignation from the Board on August 31, 2015, per the terms of the 2011 Equity Incentive Plan. At the grant of the April 30, 2015 option, Mr. Dworsky forfeited his vested options of 93,750 and unvested options of 206,250 with an exercise price of \$3.00 per share.

On April 30, 2015, the Board of Directors approved the grant of 100,000 options to an employee for continued consulting services, in accordance with the terms of the 2011 Equity Incentive Plan, as amended. The options vested immediately and had an exercise price of \$1.50 per share. The options cancelled 90 days after the end of the consulting agreement at December 31, 2015. At the grant of the new April 30, 2015 options, the former employee forfeited his vested options of 100,000 and unvested options of 100,000 with an exercise price of \$2.00 per share.

On April 30, 2015, the Board of Directors approved the grant of 200,000 options to employees of the Company, in accordance with the terms of the 2011 Equity Incentive Plan, as amended. One-half of the options vest immediately, with the remaining vesting on the one year anniversary of the grant date. The options have an exercise price of \$1.50 per share, with an expiration date of five years from the grant date. 75,000 options cancelled during 2016 per the terms of the 2011 Equity Incentive Plan.

There were no options granted during the year ended December 31, 2016. The fair value of each stock option granted during the year end December 31, 2015 was estimated on the date of grant using the Black Scholes option pricing model with the following assumptions:

	December 31, 2015
Risk-free interest rate range	1.43%
Expected life	5.0 Years
Vesting period	0 - 1 Year
Expected volatility	42%
Expected dividend	
Forfeiture rate	25%
Fair value range of options at grant date	\$0.259

Significant assumptions utilized in determining the fair value of our stock options included the volatility rate, estimated term of the options, risk-free interest rate and forfeiture rate. In order to estimate the volatility rate at each issuance date, given that the Company has not established a historical volatility rate as it has minimal trading volume since we began trading in October 2013, management reviewed volatility rates for a number of companies with similar manufacturing operations to arrive at an estimated volatility rate for each option grant. The term of the options was assumed to be five years, which is the contractual term of the options. The risk-free interest rate was determined utilizing the treasury rate with a maturity equal to the estimated term of the option grant. Finally, management assumed a 25% forfeiture rate in 2015 due to Company changes and significant reduction in operations and personnel.

For the years ended December 31, 2016 and 2015, the Company recorded stock-based compensation expense of \$6,691 and \$96,929, respectively.

As of December 31, 2016 there was no unrecognized compensation expense and as of December 31, 2015 there was \$6,691 of unrecognized compensation expense related to the issuance of the stock options.

## Performance Stock Options

There were no performance stock options granted during the years ended December 31, 2016 and 2015.

		Weighted Average
	Number of Options	<b>Exercise Price</b>
Balance, December 31, 2014	1,440,000	\$ 0.11
Granted		
Exercised		
Cancelled	(1,400,000)	\$ 0.06
Balance, December 31, 2015	40,000	\$ 2.00
Granted		
Exercised		
Cancelled		
Balance, December 31, 2016	40,000	\$2.00
Exercisable, December 31, 2015 and 2016	40,000	\$ 2.00

See Note 5 for further discussion of the performance options.

There were no warrants issued during the year ended December 31, 2016.

During 2015 the Company issued 25,141 warrants in connection with the private equity offering dated October 1, 2014. Each unit consisted of one share of Common stock and one-half warrant, with each whole warrant exercisable at \$2.00 per share and grants the right to purchase a share of the Company's common stock. The warrants expire three years from the date of issuance and are exercisable immediately.

	Number of Warrants	Weighted Average Exercise Price	Weighted Average Remaining Life (Years)
Balance, December 31, 2014	2,424,980	\$ 2.48	2.28
Granted	25,141	\$ 2.00	
Exercised			
Cancelled	(449,817)	\$ 3.00	
Balance, December 31, 2015	2,000,304	\$ 2.36	1.64
Granted			
Exercised			
Cancelled			
Balance, December 31, 2016	2,000,304	\$ 2.36	0.63

## 10. <u>NET LOSS PER COMMON SHARE</u>:

The Company computes loss per share of common stock using the two-class method required for participating securities. The Company's participating securities include all series of its convertible preferred stock. Undistributed earnings allocated to these participating securities are added to net loss in determining net loss applicable to common stockholders. Basic and Diluted loss per share are computed by dividing net loss applicable to common stockholder by the weighted-average number of shares of common stock outstanding.

Outstanding options and warrants underlying 2,309,804 shares do not assume conversion, exercise or contingent exercise in the computation of diluted loss per share because the effect would be anti-dilutive.

The calculation of the numerator and denominator for basic and diluted net loss per common share is as follows:

	For the year ended December 31,			
	2016 2015			
Net loss from continuing operations	\$ (337,179) \$	(2,982,920)		
Net income (loss) from discontinued operations	1,197	(371,307)		
Net loss	(335,982)	(3,354,227)		
Basic and diluted:				
Preferred stock cumulative dividend - Series D	(43,058)	(42,942)		
Income applicable to preferred stockholders	(43,058)	(42,942)		
Net loss applicable to common stockholders	\$ (379,040) \$	(3,397,169)		

#### 11. <u>COMMITMENTS AND CONTINGENCIES</u>:

*Lease Commitments* - The Company leased warehouse and office space for the equipment and operations located in Gardena, CA. The lease term continued through July 2015. The Company was under a month-to-month agreement August 2015 through January 2016.

Total rent expense for the year ended December 31, 2016 and 2015 was \$2,250 and \$50,035, respectively.

<u>Vendors and Debt</u> - The Company has significant liabilities as of December 31, 2016 with limited cash flow generated by the sale of Company assets and revenue. The Company has \$300,678 in accounts payable and accrued expenses from continuing operations. In addition, the Company has \$2,053,515 in debt and accrued interest from continuing operations. The Company will work with their vendors and lenders to establish payment plans, explore extensions and conversion of debt.

## 12. <u>RELATED PARTY TRANSACTIONS</u>:

Justin Yorke is the manager of the JMW Fund, LLC, the San Gabriel Fund, LLC, and the Richland Fund, LLC; and is a director of the Company. Mr. McGrain, our Interim Chief executive officer and Interim Chief financial officer is also a member of the JMW Fund, LLC, the San Gabriel Fund, LLC, and the Richland Fund, LLC. These funds own 4,725,721 shares of common stock and holds warrants to purchase 1,278,186 common shares in the aggregate.

During the year ended December 31, 2015 Mr. Yorke, converted \$20,000 and \$160,000 unsecured notes payable into senior secured notes payable. In addition, Mr. Yorke was issued warrants to purchase 2,857 common shares as part of the Private equity offering dated October 1, 2014, during 2015.

As of December 31, 2016 and 2015, the Company has secured notes payable with Mr. Yorke in the aggregate amount of \$962,361 and \$947,361, respectively. An outstanding balance of \$138,000 on the revolving line of credit as of December 31, 2016 and 2015. Mr. Yorke, as the manager, earned interest from loans payable for the years ended December 31, 2016 and 2015 of \$192,728 and \$120,565, respectively. Total accrued interest as of December 31, 2016 and 2015 was \$332,566 and \$139,838, respectively.

During the year ended December 31, 2015, Mr. Gus Blass III, a former member of our board of directors and a stockholder whom resigned September 15, 2015, earned dividends from preferred stock totaling \$24,065 and \$24,000, for the years ended December 31, 2016 and 2015, respectively. Total accrued dividends as of December 31, 2016 and 2015 was \$48,065 and \$24,000, respectively.

During the year ended December 31, 2015, Reginald Greenslade, a former member of our board of directors and a stockholder, who resigned August 1, 2015; earned interest totaling \$5,533 and \$5,519 for the years ended December 31, 2016 and 2015, respectively. Total accrued interest as of December 31, 2016 and 2015 was \$10,158 and \$4,626, respectively.

David Dworsky, the former Chief Executive Officer and board member of the Company, whom resigned his Officer position effective April 30, 2015 and his board position effective August 31, 2015. Mr. Dworsky earned dividends on 1,500 shares of Series D preferred totaling \$361 and \$360 for the years ended December 31, 2016 and 2015, respectively. Total accrued dividends as of December 31, 2016 and 2015 was \$721 and \$360, respectively.

## 13. <u>SUPPLEMENTAL CASH FLOW INFORMATION:</u>

	For the year ended December 31,			
	2016 2015			
Cash paid for interest	\$		\$	25,356
Cash paid for income taxes	\$		\$	
•				
Non-Cash investing and financing transactions				
Assumption of Revolving line of credit	\$ 22	29,980	\$	
Returned equipment applied to outstanding loan principal	\$		\$	98,098
Conversion of unsecured notes to senior secured notes	\$		\$	174,361
Shares issued for consulting services	\$		\$	25,500

## 14. <u>SUBSEQUENT EVENTS</u>:

We have evaluated all events that occurred after the balance sheet date through the date when our financial statements were issued to determine if they must be reported. Management has determined that other than as disclosed below, there were no additional reportable subsequent events to be disclosed.

#### Debt offerings

The Company entered into Secured notes under the senior secured loan agreement in the aggregate amount of \$75,000 on June 9, 2017; \$15,000 on July 26, 2017 and \$105,000 on August 7, 2017.

## <u>Other</u>

On July 17, 2017, the Company issued a press release entitled "Heatwurx Announces Letter of Intent with Promet Therapeutics, LLC Relating to a Reverse Merger" in which the Company disclosed that it has entered into a non-binding letter of intent to engage in a reverse merger with Promet Therapeutics, LLC.

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#### Board of Directors

On August 24, 2017, Mr. Justin Yorke and Mr. Christopher Bragg were appointed to the Board of Directors of the Company.

#### ITEM 9. Changes in and Disagreements with Accountants on Accounting and Financial Disclosure

None

#### **ITEM 9A. Controls and Procedures**

Our management, with the participation of our Chief Executive Officer, who also serves as our Chief Financial Officer, has concluded, based on evaluation, as of the end of the period covered by this report, that our disclosure controls and procedures (as defined in Rule 15d-15(e) under the Exchange Act) are (1) not effective to ensure that material information required to be disclosed by us in reports filed or submitted by us under the Exchange Act is recorded, processed, summarized, and reported within the time periods specified in the rules and forms of the Securities and Exchange Commission due to the material weakness noted below, and (2) lacking design to ensure that material information required to be disclosed by us in such reports is accumulated, organized and communicated to our management, including our principal executive officer and principal financial officer, as appropriated, to allow timely decisions regarding required disclosure.

Our management is responsible for establishing and maintaining adequate internal control over financial reporting to provide reasonable assurance regarding the reliability of our financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. Internal control over financial reporting includes those policies and procedures that (i) pertain to the maintenance of records that in reasonable detail accurately and fairly reflect the transactions and dispositions of the assets of our company; (ii) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of our management and director; and (iii) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

Management assessed our internal control over financial reporting as of December 31, 2016, the end of our fiscal year. Management based its assessment on criteria established in *Internal Control—Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (the COSO 1992 Criteria)* Management's assessment included evaluation of such elements as the design and operating effectiveness of key financial reporting controls, process documentation, accounting policies, and our overall control environment.

Based on our assessment, management has concluded that our internal control over financial reporting was not effective, as of the end of the fiscal year, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external reporting purposes in accordance with generally accepted accounting principles.

In light of the material weaknesses described below, we performed additional analysis and other post-closing procedures to ensure that our financial statements were prepared in accordance with generally accepted accounting principles. Accordingly, we believe that the financial statements included in this report fairly present, in all material respects, our financial condition, results of operations and cash flows for the periods presented.

### Material Weakness and Related Remediation Initiatives

Our management concluded that as of December 31, 2016, the following material weaknesses existed: 1. Due to the Company's budget constraints, the Company's accounting department does not maintain the number of accounting personnel (either in-house or external) necessary to ensure more complete and effective financial reporting controls. Through the efforts of management, external consultants, and our Audit Committee, we have developed a specific action plan to remediate the material weaknesses. Due to lack of funds we were unable to remediate the material weakness during 2016. Due to the significant reduction in operations, the Company was unable to remediate the material weakness thus far in 2017.



There were no changes in our internal control over financial reporting (as defined in Rule 15d - 15(f) under the Exchange Act) during the year ended December 31, 2016 that have materially affected, or are reasonably likely to materially affect our internal control over financial reporting.

### ITEM 9B. Other Information

None

#### PART III

#### ITEM 10. Directors, Executive Officers and Corporate Governance

The following information as of September 10, 2017, the name and age of, and position or positions held by, our executive officer and director and, the employment background, and any directorship held by the current director during the last five years in any company with a class of securities registered pursuant to section 12 of the Exchange Act or subject to the requirements of section 15(d) of the Exchange Act or any company registered as an investment company under the Investment Company Act of 1940 is detailed. The Board consists of a single director, whom was elected by the former Board members prior to resigning in August and September 2015, which believed that the director named below is highly qualified and has the skills and experience required for effective service on the Board. The director's individual biography follows containing information about his experience, qualifications and skills that led the Board to nominate him.

John P. McGrain (Age 71), CEO, CFO, Director, John McGrain has served as Director since August 31, 2015 and our Interim Chief Executive Officer and Interim Chief Financial Officer since September 14, 2015. Mr. McGrain has served in the following capacities over the last five years: Manager and sole member of the JPG Investments, LLC, and a member of the following funds: JMW Fund, LLC; the Richland Fund, LLC; and the San Gabriel Fund, LLC.

#### **Board of Directors**

Our Board of Directors is comprised of three directors. The director will serve a one-year term, or until an earlier resignation, death or removal, or their successors are elected. Directors do not receive cash compensation for service on the Board. The Company reimburses its directors for their out-of-pocket costs, including travel and accommodations, relating to their attendance at any Board of Directors meeting. Directors are entitled to participate in our equity compensation plan.

## **Biographical information**

Justin Yorke (Age 51), Director. Mr. Yorke has over twenty-five years of experience in finance. Mr. Yorke joined San Gabriel Advisors, a private equity investment fund as a partner over 10 years ago. Mr. Yorke is involved in managing day-to-day activities of San Gabriel Advisors' investment portfolios and is active on the boards of directors of the portfolios investments. Mr. Yorke is also currently a member of the board of directors of Splash Beverage, a private company. Prior to that, Mr. Yorke was based in Hong Kong where he acted as Fund Manager for Darier Henstch, a private Swiss Bank for over 10 years.

*Christopher Bragg (Age 34), Director.* Mr. Bragg has over fifteen years of experience in the financial industry. Mr. Bragg joined Arroyo Capital Management, an investment fund manager, as a partner in 2014. From 2012 to 2014, Mr. Bragg was the West Coast operations manager at Empire Capital Management, a technology focused hedge fund. Prior to that Mr. Bragg spent six years between client service, trade support and the settlements desk at Camden Asset Management, a convertible arbitrage hedge fund. He currently serves on the board of directors of publicly traded Two Rivers Water and Farming Company, as well as the board of directors of two non-profit organizations.

A conflict of interest may arise between the best interests of our company and the best interests of the directors' other business interests. In such a situation where a conflict of interest exists any decision by the directors which furthers the best interests of their other business interest may be harmful to our business. Additionally, we have no established parameters or understandings regarding the allocation of present or future business opportunities between us and the directors' other business interests.



#### **Code of Ethics and Business Conduct**

We adopted a Code of Ethics and Business Conduct in October 2012, which applies to all of our employees, officers and directors. It establishes standards of conduct for individuals and also individual standards of business conduct and ethics.

#### **ITEM 11. Executive Compensation**

The following table provides a summary of annual compensation for our named executive officers for the years ended December 31, 2016 and December 31, 2015. We do not have an employment agreement with our named executive officers.

## SUMMARY COMPENSATION TABLE

Name and principal position	Year	Salary	Option Awards	All other Compensation	Total
		(\$)	(\$)	(\$)	(\$)
John McGrain					
Interim Chief Executive Officer and	2016	1			1
Interim Chief Financial Officer <sup>(1)</sup>	2015	1			1
David Dworsky	2016	-	_(3	) _	-
Former Chief Executive Officer <sup>(2)</sup>	2015	53,250	32,450(3)	) 16,183(4)	101,883

<sup>(1)</sup> John McGrain has served as our Interim Chief Executive Officer and Interim Chief Financial Officer since September 14, 2015.

<sup>(2)</sup> David Dworsky served as our President, Chief Executive Officer from December 16, 2013 through April 30, 2015.

(3) Upon his resignation from his position as President and Chief Executive Officer Mr. Dworsky forfeited his vested options of 93,750 and unvested options of 206,250 with an exercise price of \$3.00 per share and was granted 125,000 options with an exercise price of \$1.50 per share, the options vest immediately and expire five years from the date of grant. Mr. Dworsky's options were cancelled 90 days after his resignation from the Board on August 31, 2015, per the terms of the 2011 Equity Incentive Plan.
(4) Mr. Dworsky received a payout of his accrued paid-time-off in the amount of \$16,183.

In connection with his appointment as Interim Chief Executive Officer and Interim Chief Financial Officer, we have agreed to pay Mr. McGrain total compensation of \$1 annually.

#### **Outstanding Equity Awards at Fiscal Year-End**

There are no outstanding stock options held by our named executive officers at December 31, 2016. All options were granted under our 2011 Stock Incentive Plan, per the terms of the plan options, are cancelled 90 days following their last day affiliated with the Company. Our named executive officers did not hold any restricted stock or other stock awards at the end of 2016.

#### **Director Compensation**

There were no fees earned or paid in cash, no option awards granted to our directors (not including our named executive officer) for the year ended December 31, 2016.

## ITEM 12. Security Ownership of Certain Beneficial Owners and Management

The following table sets forth information regarding beneficial ownership of our common stock as of September 10, 2017, by: our named executive officer and directors; all executive officers and directors as a group; and each person who is known by us to beneficially own more than 5% of our outstanding common stock.

Shares of common stock not outstanding but deemed beneficially owned because an individual has the right to acquire the shares of common stock within 60 days, including shares issuable upon conversion of preferred stock, are treated as outstanding when determining the amount and percentage of common stock owned by that individual and by all directors and executive officers as a group. The address of each named executive officer and director is 530 S. Lake Avenue #165, Pasadena, CA 91101. The address of other beneficial owners is set forth below.

The percentage of shares beneficially owned shown in the table is based upon 11,017,388 shares of common stock outstanding as of September 10, 2017.

Name of beneficial owner	Shares beneficially owned	% of shares outstanding
Named executive officers and directors:	Ŧ	
John McGrain	137,200	1.25%
Justin Yorke <sup>(1)</sup>	6,091,401	49.54%
4 Richland Place		
Pasadena, California 91103		
Name and address of beneficial owner	Shares beneficially owned	% of shares outstanding
Stockholders owning more than 5%:		
JMW Fund LLC <sup>(2)</sup>	2,777,114	23.96%
4 Richland Place		
Pasadena, California 91103		
Manager: Justin Yorke		
San Gabriel Fund LLC <sup>(3)</sup>	2,447,898	21.42%
4 Richland Place		
Pasadena, California 91103		
Manager: Justin Yorke		
Richland Fund LLC <sup>(4)</sup>	778,895	6.90%
4 Richland Place		
Pasadena, California 91103		
Manager: Justin Yorke		
Kirby Enterprise Fund LLC <sup>(5)</sup>	604,000	5.48%
PO Box 3087		
Greenwood Village, Colorado 80155		
Manager: Charles Kirby		
Charles F. Kirby <sup>(6)</sup>	1,200,737	10.90%
PO Box 3087		
Greenwood Village, CO 80155		

<sup>(1)</sup> Includes ownership of JMW Fund LLC, San Gabriel Fund LLC, and Richland Fund LLC as indicated below and some individually owned by Mr. Yorke. Mr. McGrain is also a member of JMW Fund LLC, San Gabriel Fund LLC, and Richland Fund LLC. Includes a total of 1,278,186 shares underlying warrants.

<sup>(2)</sup> Justin Yorke is the manager of the JMW Fund and is a director of the Company. Mr. McGrain is also a member of the JMW Fund, LLC. Includes 573,407 shares underlying warrants.

<sup>(3)</sup> Justin Yorke is the manager of the San Gabriel Fund and is a director of the Company. Mr. McGrain is also a member of the San Gabriel Fund, LLC. Includes 411,279 shares underlying warrants.

<sup>(4)</sup> Justin Yorke, is the manager of the Richland Fund and is a director of the Company. Mr. McGrain is also a member of the Richland Fund, LLC. Includes 293,500 shares underlying warrants.

<sup>(5)</sup> Charles Kirby is the manager of the Kirby Enterprise Fund LLC and was a director from April 2011 until October 2011.

<sup>(6)</sup> Charles Kirby was a director from April 2011 until October 2011. Includes 604,000 shares owned by Kirby Enterprise Fund LLC, of which Mr. Kirby is a manager. Also includes 451,554 shares owned by Charles F. Kirby Roth 401(k), 121,500 shares owned by West Hampton Special Situations Fund LLC, of which Mr. Kirby is a manager, 20,000 shares owned by Kirby Enterprise Capital Management LLC, of which Mr. Kirby is a manager, and 3,683 shares owned by River Bend Fund LLC, of which Mr. Kirby is a manager.

#### ITEM 13. Certain Relationships and Related Transactions, and Director Independence

## Transactions with Related Persons, Promoters and Certain Control Persons

This section describes the transactions we have engaged in with persons who were our directors or officers at the time of the transaction, and persons or entities known by us to be the beneficial owners of more than 5% of our common stock for the years ended December 31, 2016 and 2015.

## Transactions with JMW Fund, LLC

JMW Fund, LLC, managed by Mr. Yorke a director, beneficially owns more than 5% of the outstanding shares of Company common stock. JMW Fund, LLC owns 2,203,707 common shares and warrants to purchase 573,407 shares. During the year ended December 31, 2015 the Company has entered into a \$2 Million Loan agreement with the JMW Fund, LLC, and issued senior secured promissory notes payable in the total amount of \$390,744. The Company issued additional senior secured promissory notes payable in the amount of \$15,000 during the year ended December 31, 2016. As of December 31, 2016, the Company has senior secured notes outstanding in the amount of \$405,774 and accrued interest of \$122,187 with the JMW Fund, LLC. The Company assumed the Revolving line of credit from Dr. Pave, LLC during 2016, and as of December 31, 2016, had a balance of \$46,000 with accrued interest of \$13,552 was outstanding with the JMW Fund, LLC. The company is in default on the senior secured loan agreement as of the date of this report.

#### Transactions with San Gabriel Fund, LLC

San Gabriel Fund, LLC, managed by Mr. Yorke a director, beneficially owns more than 5% of the outstanding shares of Company common stock. San Gabriel Fund, LLC owns 2,036,619 common shares and warrants to purchase 411,279 shares. During the year ended December 31, 2015 the Company has entered into a \$2 Million Loan agreement with the San Gabriel Fund, LLC, and issued senior secured promissory notes payable in the total amount of \$290,744. As of December 31, 2016, the Company has senior secured notes outstanding in the amount of \$290,774 and accrued interest of \$89,990 with the San Gabriel Fund, LLC. The Company assumed the Revolving line of credit from Dr. Pave, LLC during 2016, and as of December 31, 2016, had a balance of \$46,000 with accrued interest of \$13,084 was outstanding with the San Gabriel Fund, LLC. The company is in default on the senior secured loan agreement as of the date of this report.

#### Transactions with Richland Fund, LLC

Richland Fund, LLC, managed by Mr. Yorke a director, beneficially owns more than 5% of the outstanding shares of Company common stock. The Richland Fund, LLC owns 485,395 common shares and warrants to purchase 293,500 shares. During the year ended December 31, 2015 the Company has entered into a \$2 Million Loan agreement with the Richland Fund, LLC, and issued senior secured promissory notes payable in the total amount of \$245,872 and converted the December 11, 2014 short-term unsecured note payable into a senior secure promissory note in the amount of \$20,000. As of December 31, 2016, the Company has senior secured notes outstanding in the amount of \$265,872 and accrued interest of \$80,526 with the Richland Fund, LLC. The Company assumed the Revolving line of credit from Dr. Pave, LLC during 2016, and as of December 31, 2016, had a balance of \$46,000 with accrued interest of \$13,226 was outstanding with the Richland Fund, LLC. The company is in default on the senior secured loan agreement as of the date of this report.

## **Conflicts of Interest Policies**

We have adopted a Code of Ethics and Business Conduct. All our directors, officers, and employees are required to be familiar with the Code of Ethics and comply with its provisions. The Code of Ethics expressly prohibits loans made by the Company to our directors and executive officers. Any other transaction involving an executive officer or director that may create a conflict of interest must receive the prior approval of the Audit Committee. All other conflicts must be reported to the Chief Financial Officer. The Code of Ethics provides that conflicts of interest should be avoided but allows the Audit Committee to approve transactions with executive officers or directors other than loans or guaranty transactions.



Other than as described in this section, there are no material relationships between us and any of our directors, executive officers, or known holders of more than 5% of our common stock.

#### ITEM 14. Principal Accountant Fees and Services

Hein & Associates LLP ("Hein") served as the Company's independent registered public accounting firm from 2011 through September 3, 2015.

Pritchett, Siler & Hardy PC ("PS&H") has served as the Company's independent registered public accounting firm since November 2015 and audited its financial statements for the year ended December 31, 2015 and 2016.

For the years ended December 31, 2016 and 2015, the aggregate fees billed by Hein and Pritchett, Siler & Hardy PC to the Company were as follows:

	Y	Year ended December 31,					
	<u>(PS&amp;H)</u>	<u>(PS&amp;H)</u> (Hein) (PS&H)					
	2016	2016	2015	2015			
Audit fees <sup>(1)</sup>	\$ 24,683	\$ 14,006	\$ 5,400	\$ 77,000			
Audit-related fees	-	-	-	7,385			
Tax fees	-	-	-	-			
All other fees	-	-	-	-			
Total accounting fees and services	\$ 24,683	\$ 14,006	\$ 5,400	\$ 84,385			

<sup>(1)</sup> Audit fees includes the aggregate fees billed for professional services for the audit of our annual financial statements for the years ended December 31, 2016 and 2015 and the review of the financial statements included in our quarterly reports on Form 10-Q filed during the year ended December 31 of the respective years.

## Audit Committee Pre-Approval

The Audit Committee reviewed and approved in advance the retention of the independent auditors for the performance of all audit and non-audit services that are not prohibited and the fees for such services. Pre-approval of audit and non-audit services that are not prohibited may be approved pursuant to appropriate policies and procedures established by the Audit Committee for the pre-approval of such services, including through delegation of authority to a member of the Audit Committee or Company management. For the years ended December 31, 2016 and 2015, all audit fees were reviewed and approved in advance of such services.

#### PART IV

## ITEM 15. Exhibits

The following exhibits are included with this report:

Exhibit			Incorpor Refere	•	Filing	Filed Here-
Number	Exhibit Description	Form	File No.	Exhibit	Date	with
2.1	Asset Purchase Agreement dated April 15, 2011	S-1	333- 184948	2.1	11/14/12	
3.1	Certificate of Incorporation, as amended	10-Q	333- 184948	3.1	8/8/13	
3.2	Bylaws, as amended	10-K	333- 184948	3.2	3/27/14	
4.1	Specimen of Common Stock Certificate	S- 1/A	333- 184948	4.1	5/15/13	
4.2	Certificate of Designations of Series D Preferred Stock, as amended	10-K	333- 184948	4.2	3/27/14	

Exhibit			Incorpor Refer	ence	Filing	
Number	<b>A</b>		File No.			with
10.1	Form of Senior Secured Promissory Note (part of a \$1.5 million series of notes that were paid off in August 2012)	S-1	333- 184948	10.1	11/14/12	
10.2*	Giles Performance Option Grant Notice dated April 15, 2011	S-1	333- 184948	10.2	11/14/12	
10.3	Form of Investors' Rights Agreement	S-1	333- 184948	10.3	11/14/12	
10.4	Form of Pledge Agreement	S-1	333- 184948	10.4	11/14/12	
10.5*	Giles Consulting Agreement dated April 15, 2011	S-1	333- 184948	10.5	11/14/12	
10.6	Form of HeatwurxAQ Right of First Refusal and Co-Sale Agreement dated April 15, 2011	S-1	333- 184948	10.6	11/14/12	
10.7	Form of HeatwurxAQ Right of Voting Agreement dated April 15, 2011	S-1	333- 184948	10.7	11/14/12	
10.8	HeatwurxAQ Subordinated Security Agreement dated April 15, 2011	S-1	333- 184948	10.8	11/14/12	
10.9	HeatwurxAQ Subordinated Note dated April 15, 2011	S-1	333- 184948	10.9	11/14/12	
10.10*	Amended and Restated 2011 Equity Incentive Plan	S-1	333- 184948	10.10	11/14/12	
10.11*	Form of Stock Option Agreement Under 2011 Equity Incentive Plan	S-1	333- 184948	10.11	11/14/12	
10.12*	Form of Grant Notice under 2011 Equity Incentive Plan	S-1	333- 184948	10.12	11/14/12	
10.13	Lease between Heatwurx, Inc. and Syracuse Hill II LLC dated July 18, 2012	S-1	333- 184948	10.13	11/14/12	
10.14	Conformed Copy of Settlement and Mutual Release Agreement among Heatwurx, Inc. and Larry Griffin and David Eastman	S- 1/A	333- 184948	10.15	1/11/13	
10.15	Senior Loan Agreement dated May 22, 2013, with forms of Senior Secured Promissory Note and Senior Security Agreement attached	S-	333- 184948	10.15	5/23/13	
10.16	Subordination Agreement dated May 22, 2013, with Richard Giles	S- 1/A	333- 184948	10.16	5/23/13	
10.17	Form of Warrant Agreement - Unit offering (Series D)	10-K		10.17	3/27/14	
10.18	Loan Agreement dated January 6, 2014, including the form of the Promissory Note and the Warrant Agreement	8-K	333- 184948	99.1	1/9/14	
10.19	Agreement and Plan of Reorganization dated January 8, 2014 with Dr. Pave, LLC	8-K	333- 184948	99.2	1/9/14	
10.20	Offer Letter to Alex Kramer dated April 28, 2014	10-Q		10.1	8/19/14	
10.21	Termination Letter of Consulting Agreement dated April 15, 2011 with Richard Giles	10-Q		10.2	8/19/14	
10.22	Exclusive Distribution Agreement, dated October 23, 2014	10-Q		10.1	10/29/14	
10.23	Separation and Severance Agreement and Release of Claims, dated October 28, 2014.	8-K	333- 184948	99.1	11/3/14	
10.24	Senior Secured Loan Agreement dated February 16, 2015	8-K	333- 184948	99.1	2/20/15	
10.25	Promissory Note with San Gabriel Fund, LLC dated February 16, 2015	8-K	333- 184948	99.2	2/20/15	
10.26	Promissory Note with JMW Fund, LLC dated February 16, 2015	8-K	333- 184948	99.3	2/20/15	

Exhibit			Incorpor Refer		Filing	Filed Here-
Number	Exhibit Description	Form	File No.	Exhibit		
10.27	Promissory Note with Richland Fund, LLC dated February 16, 2015	8-K	333- 184948	99.4	2/20/15	
10.28	Security Agreement dated February 16, 2015	8-K	333- 184948	99.5	2/20/15	
10.29	Subsidiary Guaranty Agreement dated February 16, 2015	8-K	333- 184948	99.6	2/20/15	
10.30	Debt Conversion Agreement	8-K	333- 184948	99.1	7/7/15	
10.31	Press Release	8-K	333- 184948	99.2	7/7/15	
10.32	Promissory Note Extension Agreement	10-Q	333- 184948	10.1	8/19/15	
14.1	Code of Ethics and Business Conduct	S-1	333- 184948	14.1	11/14/12	
16	Letter from CPA - Hein	8-K	333- 184948	16	9/22/15	
16.1	Letter from CPA - Cutler & Co	10-Q	333- 184948	16.1	12/1/15	
21.1	List of Subsidiaries	10-K	333- 184948	21.1	4/14/15	
23.1	Consent of Pritchett, Siler & Hardy PC, Independent Registered Public Accounting Firm					Х
24.1	Power of Attorney	S-1	333- 184948	24.1	11/14/12	
31.1	Rule 15d-14a Certification by Principal Executive Officer					Х
32.1	Section 1350 Certification of Principal Executive Officer					Х
	XBRL Instance Document					Х
	IXBRL Taxonomy Extension Schema Document					Х
	XBRL Taxonomy Extension Calculation Linkbase Document					Х
	SXBRL Taxonomy Extension Definition Linkbase Document					X
	3XBRL Taxonomy Extension Label Linkbase Document					X
101.PRE	2 XBRL Taxonomy Extension Presentation Linkbase Document					Х

\*Management contract, or compensatory plan or arrangement, required to be filed as an exhibit.

# SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

## HEATWURX, INC.

Date: September 25, 2017	By:	/s/ John P. McGrain
-		John P. McGrain, Interim Chief Executive Officer and
		Interim Chief Financial Officer (Principal Executive and
		Financial Officer)

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant and in the capacities and on the date indicated.

NAME	<u>TITLE</u>	<u>DATE</u>
<u>/s/ John P McGrain</u> John P. McGrain	Director	September 25, 2017
<u>/s/ Justin Yorke</u> Justin Yorke	Director	September 25, 2017
<u>/s/ Christopher Bragg</u> Christopher Bragg	Director	September 25, 2017

# Supplemental Information to be Furnished With Reports Filed Pursuant to Section 15(d) of the Act by Registrants Which Have not Registered Securities Pursuant to Section 12 of the Act

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No annual report or proxy statement, form of proxy or other proxy soliciting material was sent or provided to shareholders during the year ended December 31, 2016.

#### PRITCHETT, SILER & HARDY, P.C. 515 South 400 East, Suite 100 Salt Lake City, UT 84111 Office: (801) 328-2727 Fax: (801) 328-11123

## **Consent of Independent Registered Public Accounting Firm**

We consent to the incorporation by reference in Registration Statement (No. 333-190697) on Form S-8 of Heatwurx, Inc. of our report dated September 25, 2017, relating to our audit of the consolidated financial statements, and the financial statement schedules, as of December 31, 2016 and 2015 and for the years ended December 31, 2016 and 2015. Our report dated September 25, 2017, relating to the consolidated financial statements includes an emphasis paragraph relating to an uncertainty as to the Company's ability to continue as a going concern.

/s/ Pritchett, Siler & Hardy, P.C.

Pritchett, Siler & Hardy, P.C. Salt Lake City, Utah September 25, 2017

#### Certifications

I, John P. McGrain, certify that:

- 1. I have reviewed this Form 10-K for the twelve months ended December 31, 2016, of Heatwurx, Inc.;
- Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c. Evaluated the effectiveness of the registant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d. Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: September 25, 2017

/s/ John P. McGrain

John P. McGrain, Chief Executive Officer and Chief Financial Officer (Principal Executive Officer)

# CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350 AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the annual report of Heatwurx, Inc. (the "Company") on Form 10-K for the twelve months ended December 31, 2016, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), the undersigned principal executive officer of the Company, hereby certifies pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) the Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: September 25, 2017

/s/ John P. McGrain

John P. McGrain, Chief Executive Officer and Chief Financial Officer (Principal Executive Officer)